# Small Molecule Positive Allosteric Modulators of the $\beta_2$ -Adrenoceptor Isolated from DNA Encoded Libraries

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Abbreviation:  $\beta_2AR$ ,  $\beta_2$ -adrenoceptor; cAMP, cyclic adenosine mono phosphate; DEL, DNA-encoded small molecule library; GPCR, G protein-coupled receptor; HDL, high density lipoprotein;  ${}^3H$ -FEN,  $[{}^3H](R,R')$ -4-methoxyfenoterol; ITC, isothermal titration caloriometry; mAChR, muscarinic acetylcholine receptor; NGS, Next-generation sequencing; PAM/NAM, positive/negative allosteric modulator; qPCR, quantitative polymerase chain reaction;  $V_2R$ , vasopressin 2 receptor.

#### **Abstract**

Conventional drug discovery efforts at the  $\beta_2$ -adrenoceptor ( $\beta_2AR$ ) have led to the development of ligands that bind almost exclusively to the receptor's hormone-binding orthosteric site. However, targeting the largely unexplored and evolutionarily unique allosteric sites has potential for developing more specific drugs with fewer side effects than orthosteric ligands. Using our recently developed approach for screening G protein-coupled receptors (GPCRs) with DNA-encoded small molecule libraries, we have discovered and characterized the first  $\beta_2 AR$  small molecule positive allosteric modulators (PAMs) - compound-6 [(R)-N-(4amino-1-(4-(tert-butyl)phenyl)-4-oxobutan-2-yl)-5-(N-isopropyl-N-methylsulfamoyl)-2-((4methoxyphenyl) thio)benzamide] and its analogs. We utilized purified human β<sub>2</sub>ARs, occupied by a high affinity agonist, for the affinity-based screening of over 500 million distinct library compounds, which yielded compound-6. It exhibits a low micro-molar affinity for the agonistoccupied  $\beta_2$ AR, and displays positive cooperativity with orthosteric agonists, thereby enhancing their binding to the receptor and ability to stabilize its active state. Compound-6 is cooperative with G protein and β-arrestin1 (a.k.a. arrestin2) to stabilize high-affinity, agonist-bound active states of the  $\beta_2AR$ , and potentiates downstream cAMP production and receptor-recruitment of  $\beta$ arrestin2 (a.k.a. arrestin3). Compound-6 is specific for the  $\beta_2AR$  compared to the closely related  $\beta_1$ AR. Structure-activity studies of select compound-6 analogs defined the chemical groups that are critical for its biological activity. We thus introduce the first small molecule PAMs for the  $\beta_2$ AR, which may serve as a lead molecule for the development of novel therapeutics. The approach described here establishes a broadly applicable proof-of-concept strategy for affinitybased discovery of small molecule allosteric compounds targeting unique conformational states of GPCRs.

## Introduction

The modulation of G protein-coupled receptor (GPCR) activity plays an integral role in the treatment of a wide range of diseases. As such, GPCRs have become the target for over a third of current pharmaceuticals, the vast majority of which bind to the orthosteric site of the receptors. This region is defined as the site to which the endogenous ligand(s) for the receptor binds, such as adrenaline for the adrenoceptors or histamine for the histamine receptors (Lefkowitz, 2007; Whalen et al., 2011; Wacker et al., 2017). Most clinically used antagonists are orthosteric binders and exert their effects by competitive inhibition. Recently, however, an increasing number of negative and positive allosteric modulators (NAMs and PAMs respectively) for GPCRs have been described (Gentry et al., 2015), although to date only two have reached the clinic (Dorr et al., 2005; Lindberg et al., 2005). Rather than directly stimulating or inhibiting biological effects on their own, these allosteric compounds exert their effects by modulating receptor responsiveness to endogenous agonists. Such allosteric ligands offer a number of potential advantages as drugs, including greater specificity amongst closely related receptor subtypes, and maximum or ceiling effects which can reduce adverse actions, amongst others (Wootten et al., 2013; Christopoulos, 2014). Such allosteric modulators can also serve as valuable reagents in the research laboratory where, by means of their cooperative interactions with orthosteric ligands, they can help to freeze or lock specific receptor conformations so that they can be studied by biophysical techniques (Christopoulos, 2014; Wacker et al., 2017).

Selection of allosteric modulators for GPCRs using the usual cell-based functional assays such as those for cyclic AMP (cAMP) generation or  $\beta$ -arrestin2 (a.k.a. arrestin3) recruitment (Rajagopal et al., 2010) have a number of disadvantages. These include that they can be quite laborious and difficult to interpret since one is looking for modulation of a response rather than

the on or off responses that such assays are better suited to measure. Such assays are also subject to a variety of artifacts and have relatively limited compound throughput of  $\sim 10^3$ - $10^6$ . In contrast, interaction or affinity-based methods, in which large libraries of self-encoding potential binders are screened against a target protein molecule, circumvent these shortcomings. A particularly powerful approach is the use of DNA-encoded small molecule libraries (DELs) potentially containing billions of compounds. Each molecule in such a library is covalently linked to a small stretch of nucleotides which serves as a barcode which is used to identify target binders by Nextgeneration sequencing (Franzini and Randolph, 2016; Goodnow et al., 2017). Such approaches work well when applied to soluble protein targets but have been much more difficult to adapt to membrane proteins such as GPCRs. However, using this approach we recently described isolation of the first NAM for the  $\beta_2$ -adrenoceptor ("allosteric  $\beta$ -blocker") (Ahn et al., 2017) and identified its intracellular binding site on the receptor by X-ray crystallography (Liu et al., 2017). This molecule, compound-15, was isolated by panning DELs against the inactive receptor, in which the orthosteric site was unoccupied.

An advantage of affinity-based screening methods is that one can bias the selections toward isolation of molecules with a particular functional profile by including one or another orthosteric ligand or even allosteric transducer protein molecules, e.g. G protein or  $\beta$ -arrestin, in complex with the receptor. Here we report our successful isolation of the first PAMs of the  $\beta$ 2-adrenoceptor ( $\beta$ 2AR) by panning DELs against the purified receptor occupied by the high-affinity agonist BI-167107 (Rasmussen et al., 2011). We present a detailed pharmacological characterization of these molecules with the receptor and illustrate their potential utility as laboratory tools for interrogating biophysical properties of the receptors, as well as molecules for a new type of therapeutic agent.

#### **Materials and Methods**

**Materials.** Compound-6 and its analogs were synthesized using the methods described below. With the exception of BI-167107, which was synthesized as described previously (Wang et al., 2013), all of the orthosteric β<sub>2</sub>AR ligands used were purchased from Sigma-Aldrich (St. Louis, MO) and sourced at a 95% or greater purity. Nuevolution provided the DNA-encoded libraries used for screening. The  $[{}^{3}H](R,R')$ -4-methoxyfenoterol used in the radioligand binding studies was provided by Irving Wainer (Laboratory of Clinical Investigation, National Institute on Aging Intramural Research Program, Bethesda, MD). The β<sub>2</sub>AR-Gsα and β<sub>2</sub>V<sub>2</sub>R-βarr1 fusion clones containing an N-terminal HA signal sequence followed by a FLAG epitope tag for the receptor were generated in pcDNA3.1 by standard PCR amplification and cloning procedure. βarr1 cDNA was amplified by standard PCR methods and cloned in-frame with the C-terminus of  $\beta_2 V_2 R$  essentially as before (Strachan et al., 2014). For the Gs fusion construct, the coding sequence for the short splice-variant of human Gsα subunit was used from a plasmid obtained from cDNA Resource Center (Bloomsburg, PA). Both Gsα and β<sub>2</sub>AR sequences were PCR amplified separately, and the amplified fragments were assembled into a tetracycline-inducible pcDNA3.1 plasmid by using HiFi DNA assembly (NEB; Ipswich, MA) to finally generate the Gsα fusion at the C-terminus of the receptor. Both fusion constructs were sequence verified and aliquots of maxi-prepped DNA were used for transfections. Previous purification methods were used to obtain rat β-arrestin1 (a non-visual arrestin, a.k.a. arrestin2) and heterotrimeric Gs protein (Shukla et al., 2013; Staus et al., 2016).

**Cell Culture and Transfection.** HEK-293 and HEK-293T cells were cultured at 37°C and at 5% CO2 in a humidified condition. Cells were cultured in standard minimum Eagle's growth media supplemented with 10% fetal bovine serum and penicillin/streptomycin. HEK-293 cell lines

stably expressing the GloSensor (Promega; Madison, WI) cAMP reporter (Nobles et al., 2011) and HEK-293T cells for the Tango assay (Barnea et al., 2008) were maintained as described before. The HEK-293 cell line stably expressing the GloSensor cAMP reporter together with the  $\beta_2AR$  was created by transfecting a Hygromycin B-resistant plasmid expressing the GloSensor reporter into cells stably overexpressing the  $\beta_2AR$  (Shenoy et al., 2006), followed by selection with 150 µg/mL of Hygromycin B (Invitrogen; Carlsbad, CA). The clonal line with the greatest fold over basal ratio and highest sensitivity was selected and maintained with 150 µg/mL G418 (Sigma-Aldrich; St. Louis, MO) and 100 µg/mL Hygromycin B. Transient transfections were performed using FuGENE 6 (Promega; Madison, WI) according to the manufacturer's instructions, and all assays were done ~48 h post transfection. The  $\beta_2AR$ -Gs and  $\beta_2V_2R$ - $\beta$ -arrestin 1 fusion proteins were transfected into Expi293F cells (Invitrogen; Carlsbad, CA) using Expifectamine (Invitrogen; Carlsbad, CA) as described by the manufacturer.

Expression, Purification, and HDL reconstitution of the  $β_2AR$ . As previously described (Kobilka, 1995), BestBac Baculovirus Expression System was used to express the full-length human  $β_2AR$  containing an amino-terminal FLAG epitope tag, carboxyl-terminal His-tag, and a N187E glycosylation mutation in Sf9 insect cells. In brief, cells were infected at a density of  $3x10^6$  cells/mL and harvested 67 h thereafter. The cells were then solubilized in a buffer containing 1% n-dodecyl-β-D-maltoside (DDM) (Anatrace; Maumee, OH), 20 mM HEPES, pH 7.4, 150 mM NaCl, and protease inhibitors. Functional  $β_2AR$  was purified as previously described (Kobilka, 1995; Kahsai et al., 2016) using FLAG-M1 antibody and alprenolol affinity chromatography, followed by size exclusion chromatography (SEC) using a Superdex 200 (16/600 prep grade) column. The monomeric receptor peak from the SEC was pooled and concentrated to 1-2 mg/mL. Purified functional  $β_2AR$  was then reconstituted into high-density

lipoprotein (HDL) particles using previously published methods (Whorton et al., 2007; Staus et al., 2016). In brief, FLAG-β<sub>2</sub>AR was incubated with a 50-fold molar excess of biotinylated membrane scaffold protein 1 (MSP1) Apo A1 and 8 mM POPC:POPG (3:2 molar ratio; 1-palmitoyl-2-oleoyl-*sn*-glycero-3-phosphocholine and 1-palmitoyl-2-oleoyl-*sn*-glycero-3-phospho-[1'-rac-glycerol]) lipids (Avanti Polar Lipids; Alabaster, AL) for 1 h at 4°C. Detergent was removed using BioBeads SM-2 (Bio-Rad; Hercules, CA) by incubating overnight at 4°C. Then, receptor-containing HDL-particles were isolated using FLAG-M1 affinity chromatography and size exclusion chromatography.

**DNA-Encoded Small Molecule Library.** The DNA-Encoded Small Molecule libraries used for screening were created using a tagged-split-and-pool chemistry approach (Chemetics<sup>®</sup>) at Nuevolution as previously described (Kontijevskis, 2017).

Affinity Selection. Figure 1A schematically illustrates the library selection process. More specifically, 30 μg of biotinylated  $β_2AR$ -HDL particles were immobilized on 25 μL of NeutrAvidin beads (Thermo Fisher Scientifc; Waltham, MA). The  $β_2ARs$  bound to NeutrAvidin beads were then incubated with library molecules in 50 μL of a binding buffer (20 mM HEPES pH 7.4, 100 mM NaCl) supplemented with 20 μM BI-167107 (BI) and 1 mg/mL sheared salmon sperm DNA (ssDNA) (Ambion; Waltham, MA) for 45 min at room temperature, while intensely shaken. Prior to this incubation, 1 μL of library molecules were allocated for later quantitative PCR (qPCR). Following this incubation, the beads were transferred to a micro-column connected to a vacuum apparatus and subsequently washed three times with 100 μL of the ice-cold binding buffer containing 10 μM BI. During each of the washing steps, excess liquid was removed via vacuum suction. In order to elute off the bound compounds, the beads were incubated twice with 50 μL of water containing 1.5 % Fos-choline (Avanti Polar Lipids; Alabaster, AL) at 37°C for 15

min and subsequently at 72.5°C for 15 min. Following this incubation, the solution was separated from the beads by centrifugation at 1,000 × g for 1 min. After addition of 1  $\mu$ L of 10 mg/mL ssDNA, the combined supernatant was applied to a nucleotide removal kit (Qiagen; Hilden, Germany) to remove denatured protein and lipid molecules. The mixture of the bound compounds was then eluted with 50  $\mu$ L of water from the nucleotide removal column, and 1  $\mu$ L of this purified material was allocated for later qPCR quantification. The remaining purified sample was then either used for the next round of selection with fresh  $\beta_2$ AR-HDLs, or applied to Next-generation sequencing.

Quantitative PCR (qPCR). Library DNA was quantified using qPCR at the end of each round of affinity selection. Briefly, the DNA samples were either directly amplified, or amplified after being diluted in TE buffer which was supplemented with ssDNA, using JumpStart Taq ReadyMix (Sigma-Aldrich; St. Louis, MO) according to manufacturer's guidelines. The samples from the libraries before selection were evaluated using at least four different concentrations on a log scale. This provides a standard to determine the DNA copy number of the samples from each iterative round of selection. The reaction was done with the primer set, including the universal forward primer (5'-CAAGTCACCAAGAATTCATG-3') and a unique reverse primer for each library, and FAM/TAMRA probe 5'-CAGACGACCTAGGATCACC-3' using a StepOnePlus (Applied Biosystems; Waltham, MA).

**Next-Generation Sequencing (NGS) and Analysis.** In order to increase the yield and then append the required sequencing adapters for emulsion PCR, the affinity selected materials were amplified by two rounds of PCR. The first round of PCR was done with the same oligonucleotide primer set as used for qPCR. The second round of PCR was performed with oligonucleotide primers made from fusing the Ion Torrent adapter sequences to the universal

forward primer, to which a sorting code was inserted to allow for sample pooling, and a unique reverse primer for each library. The unique sequence of the reverse primer provides precise sample tracking and a distinct identifier for each library. Following gel purification, the final PCR products were subjected to single-direction amplicon sequencing using the Ion Torrent platform (PrimBio; Exton, PA). Sequences having significant copy numbers (high signal-to-noise ratio), determined by analyzing the NGS output using a custom-built algorithm, were deconvoluted to their corresponding chemical structures from the database.

**Isothermal Titration Calorimetry (ITC).** ITC experiments were performed with maltose neopentyl glycol (MNG) (Anatrace; Maumee, OH) solubilized  $β_2AR$  on a MicroCal Auto-iTC200 system (Malvern; Malvern, UK) according to the previously reported method (Ahn et al., 2017). Dialysis of the purified  $β_2AR$  was carried out against a dialysis buffer (20 mM HEPES, pH 7.5, 100 mM NaCl, 0.01% MNG, and 0.001% cholesteryl hemisuccinate). Titrations were performed at 25°C, in which 40 μL of 200 μM Cmpd-**6** in the aforementioned dialysis buffer was loaded into the syringe, followed by an initial injection of 0.2 μL, and then subsequent 2 μL injections (0.4 sec duration, 150 sec spacing, and 5 sec filter period) into the 200 μL sample cell containing  $β_2AR$  (at 30 μM final) pre-stimulated with isoproterenol (ISO) (2 mM final). During the experiment, the reference power was set to 7 μcal·s<sup>-1</sup> and sample cell was stirred continuously at a speed of 1000 rpm. ITC raw data were baseline corrected, peak area integrated, and fitted by using a one-site nonlinear least-squares fit model using the MicroCal Origin software program, to provide affinity constant (Ka), stoichiometry (N), and thermodynamic parameters such as enthalpy (ΔH) and entropy (ΔS).

**Radioligand Binding.** Binding experiments were done as previously detailed (Ahn et al., 2017). In brief, competition radioligand binding was done using the radiolabeled antagonist [<sup>125</sup>I]-

cyanopindolol (CYP) (2,200 Ci/mmol; PerkinElmer; Waltham, MA) at a concentration of 60 pM. The  $\beta_2AR$ -HDL particles were used at ~0.7 ng per reaction. Reactions consisted of the  $\beta_2AR$ -HDL particles, <sup>125</sup>I-CYP, Cmpd-6 at varying concentrations, and a serial dilution of a competitor  $\beta_2AR$  agonist, most often isoproterenol. All of the components were diluted in an assay buffer (20 mM HEPES, pH 7.4, 100 mM NaCl, 0.1% bovine serum albumin (BSA), and 1 mM ascorbic acid). Each reaction was allowed to reach equilibrium by incubating for 90 min at room temperature. Assays were then terminated by rapid filtration onto GF/B glass-fiber filters (Brandel; Gaithersburg, MD) treated with 0.3% polyethyleneimine (PEI) and washed with 8 mL of a cold binding buffer (20 mM HEPES, pH 7.4, 100 mM NaCl) using a harvester (Brandel; Gaithersburg, MD). <sup>125</sup>I-CYP bound to the  $\beta_2AR$ -HDL particles was measured using either a Packard Cobra Quantum gamma counter (Packard, GMI; Ramsey, MN) or a WIZARD2 2-Detector Gamma Counter (PerkinElmer; Waltham, MA). Data were expressed as specific binding.

For [ $^3$ H]-methoxyfenoterol ( $^3$ H-FEN) (Toll et al., 2012) binding, membrane preparations from Sf9 cells expressing the either  $\beta_2$ AR or  $\beta_2$ V<sub>2</sub>R were used. For in cell phosphorylation of  $\beta_2$ V<sub>2</sub>R, GRK2-CAAX was co-expressed and, prior to harvest, cells were stimulated with the agonist ISO (10  $\mu$ M) for 20 min. Membranes for  $\beta_2$ AR and phosphorylated- $\beta_2$ V<sub>2</sub>R were essentially prepared as described earlier (Strachan et al., 2014; Ahn et al., 2017). For  $^3$ H-FEN binding with Gs or nanobody-80 (Nb80),  $\beta_2$ AR membranes were incubated in the G protein assay buffer (50 mM Tris-HCl, pH 7.4, 2 mM EDTA, 12.5 mM MgCl<sub>2</sub>). For binding assays containing rat  $\beta$ -arrestin1, phosphorylated- $\beta_2$ V<sub>2</sub>R membranes were incubated in the  $\beta$ -arrestin assay buffer (50 mM Tris-HCL, pH 7.4, 50 mM potassium acetate, 5 mM MgCl<sub>2</sub>). Both assay buffers were supplemented with 0.05% BSA and 0.018% L-ascorbic acid.  $^3$ H-FEN (12.6

Ci/mmol) was used at its K-hi (4.3 nM) in binding assays testing for PAM activity of Cmpd-6 (and its analogs) and -43. In <sup>3</sup>H-FEN saturation binding assays testing for the cooperatively of Cmpd-6 (20 μM) with Gs (100 nM), βarr1 (1 μM) or Nb80 (1 μM), <sup>3</sup>H-FEN was used in the range of 0.39 nM to 50 nM in order to saturate the high-affinity agonist binding sites in the receptor. All binding reactions were incubated to equilibrium (90 min) at room temperature and then harvested onto PEI soaked GF/B filters, followed by four rapid washes of 2 mL with prechilled G protein wash buffer (50 mM Tris-HCl, pH 7.4, 2 mM EDTA, 12.5 mM MgCl<sub>2</sub>) or β-arrestin wash buffer (50 mM Tris-HCL, pH 7.4, 50 mM potassium acetate). Bound [<sup>3</sup>H] was extracted overnight with 5 mL scintillation fluid and quantified using a Packard Cobra Quantum gamma counter (Packard, GMI; Ramsey, MN). Non-specific radioligand binding was assessed in reactions that contained the antagonist propranolol (20 μM).

Measurements of cAMP Production. Cyclic AMP (cAMP) production, an indirect marker of Gs protein activation, was measured using the GloSensor (Promega; Madison, WI), a chemiluminescence-based cAMP biosensor, as previously described (Ahn et al., 2017). In brief, HEK-293 cells stably expressing the GloSensor luciferase enzyme alone, or together with the βARs, were plated in 96-well, white clear-bottom plates at a density of ~80,000 cells per well. Cells were given at least a 24 h incubation to recover cell surface receptor expression before the assay was started. Cells were then treated with the GloSensor reagent (Promega; Madison, WI) and incubated at 27°C and ~100% relative humidity for ~1 h. Cells were then treated with either a varying dose of Cmpd-6 or a vehicle control (DMSO) diluted in Hanks' balanced solution (Sigma-Aldrich; St. Louis, MO), supplemented with 20 mM HEPES, pH 7.4, 0.05% BSA, and 3-isobutyl-1-methylxanthine (IBMX) (Sigma-Aldrich; St. Louis, MO) at a final concentration of 100 μM. For most of the cAMP assays, cells were then incubated further for 20 min, before a

serial dilution of the  $\beta$ -agonist was added. For the assays with HEK-293 cells stably overexpressing  $\beta_2AR$ , Cmpd-6 and the  $\beta$ -agonist serial dilution were added to the cells simultaneously. Upon stimulation of the cells with the  $\beta$ -agonist, changes in luminescence were read using a NOVOstar microplate reader (BMG Labtech; Cary, NC) at various time points ranging from 5 to 35 min.

Measurement of β-Arrestin Recruitment. β-arrestin2 recruitment to the receptor was measured using the previously described Tango assay (Barnea et al., 2008). HEK-293T cells stably expressing the  $\beta_2 V_2 R$  tethered to the tetracycline transactivator (tTA) transcription factor by a Tobacco Etch Virus (TEV) protease cleavage site, the human β-arrestin2 protein fused to the TEV protease, and the tTA-driven luciferase reporter were used for this assay. Cells were plated on a 96-well, white clear-bottom plate at a density of ~50,000 cells per well and were given at least a 24 h incubation at 37°C, 5% CO<sub>2</sub>, and ~100% relative humidity to recover surface receptor expression. Cells were treated with either a varying dose of Cmpd-6 or a vehicle control (DMSO) diluted in Hanks' balanced solution (Sigma), supplemented with 20 mM HEPES, pH 7.4, and 0.05% BSA, and then incubated at 37°C, 5% CO<sub>2</sub>, and ~100% relative humidity for ~20 min. After the incubation, a serial dilution of the  $\beta$ -agonist was added, following which the cells were incubated for 6 h at 37°C and ~100% relative humidity. At the end of the incubation, the plate was cooled to room temperature. After adding the Bright-Glo reagent (Promega; Madison, WI), chemiluminescence signals were read using a NOVOstar microplate reader (BMG Labtech; Cary, NC) at 5-10 min.

**Bimane Assay.** The minimal cysteine  $\beta_2AR$  (Yao et al., 2009) was used in bimane fluorescence experiments. For bimane labeling at cysteine-265 of the  $\beta_2AR$ , 3-fold molar excess of monobromobimane (Sigma-Aldrich; St. Louis, MO) was used as previously described (Yao et al.,

2009), and HDL reconstitution of the  $\beta_2AR$ -bimane was carried out as described above. Bimane-labeled  $\beta_2AR$ -HDLs at 250 nM were incubated in black, solid-bottom 96-well microplates with the vehicle (DMSO) or 10  $\mu$ M isoproterenol, either alone or together with 1  $\mu$ M Nb80 or 20  $\mu$ M Cmpd-6 for 30 min at room temperature. All of the components were diluted in buffer comprised of 20 mM HEPES, pH 7.4, 100 mM NaCl. A CLARIOstar plate reader (BMG Labtech; Cary, NC) was used to collect fluorescence emission spectra using the top-read mode with excitation at 370 nm (16 nm bandpass) and emission scanning from 400 nm to 600 nm (10 nm bandpass) in 1 nm increments.

Nanobody Enzyme-linked immunosorbent assay (ELISA). As previously described, the 6X-His tagged nanobodies – Nb80 (Rasmussen et al., 2011) and Nb6B9 (Ring et al., 2013) were purified from periplasmic extracts of E.coli WK6 cells. Nanobodies were affinity purified using Ni-NTA agarose beads (Qiagen; Hilden, Germany). Purified nanobodies were then dialyzed overnight in 20 mM HEPES, pH 7.4, 100 mM NaCl, followed by size-exclusion chromatography (SEC). Nb80 (10 µg/mL) was passively adsorbed onto Maxisorp (NUNC; Roskilde, Denmark) 96-well plates (Thermo Fisher Scientific; St. Louis, MO) in nanobody buffer (20 mM HEPES, pH 7.4, 100 mM NaCl), and plates were incubated overnight at 4°C. ELISA was performed essentially as described before (Staus et al., 2014). Purified  $\beta_2AR$  was pre-incubated with 0.2% DMSO or 10 µM final of either ICI-118551 or BI-167107 ligands, and Cmpd-6 (20 µM) or Nb6B9 (1 µM) for 30 min in assay buffer (20 mM HEPES, pH 7.4, 100 mM NaCl) containing 0.01% maltose neopentyl glycol (MNG) (Anatrace; Maumee, OH), 0.001% cholesteryl hemisuccinate (Sigma-Aldrich; St. Louis, MO) and 0.5% BSA. The pre-incubated reactions were then overlaid on Nb80 adsorbed 96-well plates for 90 min at room temperature. Following incubation, the unbound material was washed with assay buffer and the captured  $\beta_2AR$  was

detected using an HRP-conjugated anti-Flag (M2) antibody (1:5000) diluted in assay buffer. Following antibody incubation (1h, room temperature) plates were washed with assay buffer and signal was developed using 100  $\mu$ L Ultra-TMB (Pierce, Rockford, IL). The developed signal was quenched with 100  $\mu$ L of acidified assay buffer and the absorbance was measured at 450 nm.

**Synthesis and characterization of compound-6 and its derivatives.** Complete details of chemical syntheses are described in Supplemental Information.

## **Results**

Screening and identification of primary hits including Cmpd-6 and -43. Using our recently developed approach for screening DNA-encoded small molecule libraries (DELs) against GPCRs (Ahn et al., 2017), here we screened ~500 million unique DNA-encoded small molecules (Suppl. Table 1) to obtain positive allosteric modulators (PAMs) at the β2adrenoceptor ( $\beta_2$ AR). To increase the chance of obtaining PAMs, the orthosteric site of the receptor was occupied by a high-affinity  $\beta$ -agonist BI-167107, which shifted the  $\beta_2AR$ population toward active conformations (Rasmussen et al., 2011; Manglik et al., 2015) (Fig. 1A). Further, purified human  $\beta_2$ ARs were reconstituted in detergent-free high density lipoprotein (HDL) particles (Fig. 1A). The HDL reconstitutions were performed using a biotinylated version of the membrane scaffolding protein ApoA1 (Whorton et al., 2007). In addition to providing the receptor with a native-like membrane environment, the biotinylated HDL particles provide an excellent immobilization scheme that avoids any physical perturbations to the receptor during the screening process. The β<sub>2</sub>ARs in biotinylated HDL particles can be efficiently captured on NeutrAvidin beads (Suppl. Fig. S1A), and have a comparable affinity for antagonist binding to that of  $\beta_2$ ARs in membrane preparations (Suppl. Fig. S1B). Furthermore, by competitive radioligand binding assays, we show that  $\beta_2$ ARs in HDL particles can functionally couple to heterotrimeric Gs (Suppl. Fig. S1C). G protein coupling to the β<sub>2</sub>AR substantially increases the affinity of the competing agonist – isoproterenol (ISO). This high-affinity coupling of Gs to the β<sub>2</sub>AR can be completely blocked by the addition of GTP<sub>V</sub>S - a non-hydrolysable GTP analog.

Using the BI-167107-occupied  $\beta_2AR$  in HDL particles, we iteratively screened four different DELs (Kontijevskis, 2017), each of which comprised over 100 million unique compounds (Suppl. Table 1), to isolate molecules that specifically bound to the active state of the

receptor. The total number of molecules in each library was ~0.5-1x10<sup>14</sup>. Three rounds of iterative selection (Fig. 1A) were performed with each library until the total number of target-bound molecules was decreased to ~1x10<sup>6</sup>, which was monitored by quantitative polymerase chain reaction (qPCR). Following amplification of preserved DNA barcodes by PCR, the samples were subjected to Next-generation sequencing (NGS) to identify compounds that outlasted the entire selection procedure. Sequences having significant copy numbers (i.e high signal-to-noise ratio) were deconvoluted to their corresponding chemical structures from the database. Through this analysis, we determined 50 compounds as primary candidates that possibly bind to the  $\beta_2$ AR (Suppl. Table1) and named them Compounds (Cmpds) 1-50. These 50 candidate compounds were synthesized on a small scale without their DNA barcodes to evaluate their activity as PAMs in secondary screens.

PAMs are expected to potentiate the binding of orthosteric agonists to GPCRs and even plausibly the coupling of transducer proteins, e.g. G protein and  $\beta$ -arrestin, to receptors (Wootten et al., 2013; Christopoulos, 2014). Accordingly, these 50 potential hits were tested for their ability to increase the binding of the radiolabeled agonist,  ${}^{3}$ H-fenoterol ( ${}^{3}$ H-FEN) (Toll et al., 2012) to the  $\beta_{2}$ AR in membrane preparations, both in the absence and presence of transducers (Suppl. Fig. S1D). Through this secondary screen, we identified seven structurally-related compounds, as shown in Fig. 1B, including Cmpd-6, which showed the strongest PAM activity among the compounds (Suppl. Fig. S1E). These compounds not only increased  ${}^{3}$ H-FEN binding to the  $\beta_{2}$ AR alone, but also, to varied extents, potentiated the transducer-induced high-affinity  ${}^{3}$ H-FEN binding at the receptor. Interestingly, between these compounds, only subtle structural differences were observed, which were confined to one variable region designated as R1 (blue-

colored in Fig. 1B). Two out of the seven compounds (Cmpd-6 and -43) were chosen for further characterization of their PAM activity and were synthesized on a large scale.

To assess direct molecular interaction between Cmpd-6 and the agonist-bound, active  $\beta_2AR$ , isothermal titration calorimetry (ITC) was employed. The values summarizing binding affinity ( $K_D$ ), stoichiometry (N), and thermodynamic parameters are shown in Figure 1C. ITC values indicate that the process of interaction between Cmpd-6 and active  $\beta_2AR$  is exothermic, therefore enthalpically favored with a stoichiometry of ~1 and  $K_D$  of  $5.2 \pm 0.5 \,\mu M$ .

PAM activity of Cmpd-6 and -43 in β<sub>2</sub>AR-mediated downstream signaling. To evaluate the PAM activity of Cmpd-6 and -43 in β<sub>2</sub>AR-mediated downstream functions, we monitored their effects on both agonist-induced Gs protein-cAMP production (Binkowski et al., 2011; Rajagopal et al., 2011) and β-arrestin2 recruitment to the receptor (Rajagopal et al., 2011; Bassoni et al., 2012) using cellular assays. An issue encountered in these functional assays is the differential levels of the signal produced by virtue of the high amplification process downstream of Gs protein activation, compared to the stoichiometric recruitment of β-arrestin2 to the receptor (Rajagopal et al., 2011). In order to circumvent this problem and achieve similar levels of the signal in the two cellular assays, we used the endogenously expressed  $\beta_2AR$  in cAMP production assays, while  $\beta$ -arrestin2 recruitment was measured using cells stably overexpressing the  $\beta_2 V_2 R$ . This chimeric receptor has the vasopressin 2 receptor (V<sub>2</sub>R) tail recombinantly appended at the C-terminus of the  $\beta_2AR$ , retaining the pharmacological traits of the native  $\beta_2AR$ , but displaying a more stable interaction with  $\beta$ -arrestin which is an advantage for  $\beta$ -arrestin recruitment assays (Tohgo et al., 2003). Both Cmpd-6 and -43 increased the ability of the agonist ISO to activate G protein-mediated cAMP production through the  $\beta_2AR$  in a dose-dependent way (Fig. 2A, B). We observed that Cmpd-6 (Fig. 2A) and -43 (Fig. 2B) increased the maximal response induced by

ISO, as well as potentiated the EC50 value of ISO, which was apparent in its left-shifted dose-response curve. In this assay, Cmpd-6 shows stronger activity than Cmpd-43, which is consistent with the preliminary data showing the extent of dose-dependent increases in  $^3$ H-FEN binding to the  $\beta_2$ AR induced by these compounds, shown in Suppl. Fig. S1E. We also obtained a comparable pattern of agonist-induced  $\beta$ -arrestin2 recruitment to the  $\beta_2$ V<sub>2</sub>R with Cmpd-6 (Fig. 2C) and -43 (Fig. 2D) respectively.

Increases in the ISO-induced maximal response by Cmpd-6 and -43 in both assays suggest that ISO may act as a partial agonist, which does not reach the maximum response possible in this system (Langmead, 2011), allowing Cmpd-6 and -43 to further increase the maximal agonist-induced response. To verify this, we monitored cAMP production by overexpressed  $\beta_2AR$  (a system that has much higher amplification; Suppl. Fig. S2) in the presence or absence of Cmpd-6. We observed that Cmpd-6 led to dose-dependent leftward shifts of the ISO dose response EC50 values, with increases in the basal activity, but did not increase the ISO-stimulated maximal response. This shows that even a "full agonist" such as ISO can act as a partial agonist depending on the assay system utilized, which would not have been suspected without the cooperativity displayed by these new PAMs. Overall, these results strongly demonstrate that Cmpd-6 and -43 have PAM activity for  $\beta_2AR$ -mediated downstream functions, and that Cmpd-6 has stronger PAM activity than Cmpd-43.

Cmpd-6 and -43 potentiate the binding affinity of agonists for the  $\beta_2AR$ . A hallmark of PAMs is that they allosterically stabilize the agonist-bound active conformation of the receptor (Langmead, 2011), as do transducer proteins, G protein and  $\beta$ -arrestin, as illustrated in the GPCR ternary complex model (De Lean et al., 1980). Since PAM-mediated stabilization of active GPCR conformations leads to potentiation of agonist binding affinity for the receptor, we

next tested whether Cmpd-6 and -43 increase the binding of an agonist to the  $\beta_2AR$ . For this, we monitored the competition binding of the orthosteric agonist ISO against the radiolabeled antagonist <sup>125</sup>I-cyanopindolol (CYP) to the  $\beta_2AR$ -HDL in the presence or absence of Cmpd-6 (Fig. 3A) and -43 (Fig. 3B). As expected, both compounds potentiated the binding of ISO to the  $\beta_2AR$  in a dose-dependent way, as evidenced by the robust left-shifts in ISO competition curves. Consistent with the results obtained in the cellular assays (Fig. 2), at their highest concentration tested (Fig. 3A, B), Cmpd-6 potentiated the IC50 value of ISO close to 50-fold, which was substantially more than the ~30-fold change elicited by Cmpd-43. Additionally, we obtained comparable shifts in the ISO dose-response curve induced by Cmpd-6 and -43 in radioligand competition binding done with membranes prepared from  $\beta_2AR$ -overexpressing cells (Suppl. Fig. S3A, B).

Additionally, results shown in Fig. 3C further confirm the PAM activity of Cmpd-6 and -43 for increasing the binding of an orthosteric agonist to the  $\beta_2AR$ . Cmpd-6 and -43 dose-dependently increased the binding of the radiolabeled *agonist*  $^3$ H-FEN to the  $\beta_2AR$  expressed in cell membranes, consistent with what we observed in our preliminary experiments with these compounds (Suppl. Fig. S1E). Again, Cmpd-6 is more efficacious than Cmpd-43 in increasing  $^3$ H-FEN binding to the  $\beta_2AR$ . Further, the low micro-molar affinity (EC50) value of Cmpd-6 obtained in this assay (Fig. 3C) is comparable to its  $K_D$  value measured for its direct interaction with the  $\beta_2AR$  by ITC analyses (Fig. 1C). We also observed another feature of allosteric molecules, the "ceiling" effect, with these compounds in both binding experiments (Fig. 3). The increases in the binding of both agonists, ISO (Fig. 3A, B) and FEN (Fig. 3C), were saturated with increasing concentrations of these allosteric compounds.

Cmpd-6 stabilizes the agonist-induced active conformation of the β<sub>2</sub>AR. We further demonstrated that Cmpd-6 stabilizes active conformational ensembles of the  $\beta_2$ AR through a biophysical assay. Agonist-induced activation of the  $\beta_2AR$  causes the outward movement of transmembrane helix 6 (TM6), which can be detected by labeling of cysteine-265 at the intracellular base of TM6 with monobromobimane (mBBr), an environmentally sensitive fluorescent label. Following receptor activation, the outward movement of TM6 leads to a decrease in fluorescence intensity with a concomitant increase in the maximum wavelength for emission (Rasmussen et al., 2011). Cmpd-6 alone induced decreases in overall fluorescence intensity, but not increases in the maximum wavelength for emission from the bimane-labeled  $\beta_2$ AR (Fig. 4). On the other hand, ISO decreased fluorescence to a similar extent but also increased the maximum wavelength. This suggests that the conformational ensemble of the  $\beta_2AR$ when bound to Cmpd-6 alone is similar to, but distinct from, that induced by orthosteric agonists. Interestingly, Cmpd-6 further potentiated ISO-induced decreases in the fluorescence intensity and increases in the maximum wavelength from the bimane-labeled  $\beta_2$ AR (Fig. 4). Importantly, Cmpd-6-mediated potentiation of ISO effects was similar in magnitude to that observed with an allosteric nanobody (Nb80) that mimics the G protein-stabilized active conformation of the agonist-bound  $\beta_2$ AR (Rasmussen et al., 2011). These data clearly demonstrate that Cmpd-6 stabilizes active conformations of the agonist-bound  $\beta_2AR$ , engaging the outward movement of TM6 to an extent comparable to that mediated by transducers like G protein.

Functional cooperativity of Cmpd-6 with transducers at the  $\beta_2AR$ . Our data from the cellular assays (Fig. 2) strongly support the PAM activity of Cmpd-6 and suggest a functional cooperativity between the compound and the transducers Gs and  $\beta$ -arrestin. To confirm this cooperative property of Cmpd-6, we performed competition radioligand binding on membrane

preparations expressing  $\beta_2$ AR or its C-terminal fusions with the transducer, Gs $\alpha$  (Fig. 5A, B) or  $\beta$ -arrestin1 (a.k.a arrestin2) (Fig. 5C, D). Compared to  $\beta$ <sub>2</sub>AR alone, both transducer fusions revealed the expected high-affinity coupling to the receptor with a left-shift in ISO dose response curves. Importantly, addition of Cmpd-6 at β<sub>2</sub>AR fusions enhanced both Gsα-and β-arrestin1mediated high-affinity coupling to the receptor and also resulted in a significant potentiation of ISO affinity compared to uncoupled receptor (Fig. 5B, D). Additionally, we assessed the PAM activity of Cmpd-6 by measuring binding of the radiolabeled orthosteric agonist <sup>3</sup>H-FEN aimed at saturating high-affinity sites on the  $\beta_2$ AR (Fig. 5E, F). Compared to no transducer controls, addition of Cmpd-6 or the exogenous transducers, heterotrimeric Gs (at  $\beta_2$ AR membranes; Fig. 5E) and  $\beta$ arr1 (at phosphorylated  $\beta_2$ V<sub>2</sub>R membranes; Fig. 5F), robustly increased the highaffinity <sup>3</sup>H-FEN binding to the receptor. Interestingly, addition of Cmpd-6 together with Gs or Barr1 further enhanced the maximal high-affinity <sup>3</sup>H-FEN binding. While there was noticeable cooperativity between Cmpd-6 and Gs, this potentiation in <sup>3</sup>H-FEN binding was also prominent in the presence of the G protein-mimic Nb80 (Rasmussen et al., 2011) (Suppl. Fig. S4A). Together with our findings from cellular assays, these binding studies clearly demonstrate a positive cooperativity between Cmpd-6 and transducers to modulate high-affinity state agonist binding to the  $\beta_2AR$ .

Of note, the data in Suppl. Fig. S4A also suggest that Cmpd-6 does not occlude transducer coupling to the  $\beta_2AR$  and likely binds to a potentially unique allosteric site in the receptor. Accordingly, to test whether Cmpd-6 physically competes for binding to the intracellular transducer binding pocket, we performed an ELISA to capture the  $\beta_2AR$  with the G protein mimic Nb80 that recognizes agonist-bound active state of the receptor (Suppl. Fig. S4B). In the presence of the high-affinity agonist BI-167107, and compared to DMSO or the antagonist

ICI-118551, there was a marked increase in receptor capture by Nb80. This receptor capture was significantly inhibited in the presence of saturating amounts of a competing nanobody Nb6B9 (Ring et al., 2013), which is an affinity-matured version of Nb80 and thus competes for a common binding epitope on the  $\beta_2AR$ . Interestingly, and in contrast to Nb6B9, under these experimental conditions the addition of a saturating concentration of Cmpd-6 did not alter the capture of  $\beta_2AR$  by Nb80. These data suggest that presence of Cmpd-6 does not interfere with transducer-coupling to the  $\beta_2AR$ , which further establishes positive cooperativity between transducers and the compound.

The PAM activity of Cmpd-6 is specific for the  $\beta_2AR$ . The specificity of Cmpd-6 for the  $\beta_2AR$  was first evaluated through *in vitro* competition radioligand ( $^{125}I$ -CYP) binding at the  $\beta_1AR$ , the most closely related subtype of the adrenoceptor. In this assay, Cmpd-6 induces a minimal left-shift of the ISO competition curve for binding to the  $\beta_1AR$  (Suppl. Fig. S5A) unlike the robust ISO curve shift by Cmpd-6 observed with the  $\beta_2AR$  (Fig. 3A). This shows that Cmpd-6 specifically induces the high affinity binding of the orthosteric agonist ISO to the  $\beta_2AR$  but not to the  $\beta_1AR$ . Further, we observed only marginal changes promoted by Cmpd-6 in the ISO dose response pattern of  $\beta_1AR$ -mediated cAMP production (Suppl. Fig. S5B), which is markedly different from that of the  $\beta_2AR$ -mediated response (Suppl. Fig. S2). We also detected minimal allosteric effects of Cmpd-6 on cAMP production mediated by other receptors. These are the transiently overexpressed  $V_2R$  (Suppl. Fig. S5C), as well as the prostaglandin  $E_2$  (PGE<sub>2</sub>) (Suppl. Fig. S5D) and the vasoactive intestinal peptide (VIP) (Suppl. Fig. S5E) receptors, both endogenously expressed in the assay cells. These findings clearly demonstrate that the PAM activity of Cmpd-6 is specific for the  $\beta_2AR$  relative to the  $\beta_1AR$  and other receptors tested here.

PAM activity of Cmpd-6 when the  $β_2AR$  is stimulated with a range of different agonists. Some allosteric modulators show differential activity depending on the orthosteric agonist stimulating the receptor, a phenomenon known as probe-dependence (Wootten et al., 2013; Christopoulos, 2014). We examined whether Cmpd-6 displays such differential activity when the orthosteric site of the  $β_2AR$  is occupied with a range of agonists, namely epinephrine (EPI) and fenoterol (FEN), which are very strong partial agonists compared to ISO, and clenbuterol (CLEN), which is a weak partial agonist (Rajagopal et al., 2011). We first evaluated the extent of the dose-response curve (IC50 value) shift induced by Cmpd-6 in radioligand ( $^{125}$ I-CYP) competition binding to the  $β_2AR$  (Suppl. Fig. S6A-D). This allowed us to test the allosteric activity of Cmpd-6 solely for binding of an agonist in the absence of transducer-coupling to the receptor. We observed that the extent of the curve shift in the presence of Cmpd-6 in this assay essentially followed the efficacy of the tested agonists to induce downstream signaling.

We next compared the PAM activity of Cmpd-6 for downstream signaling of the β<sub>2</sub>AR when stimulated with these four agonists using cell-based functional assays, monitoring cAMP accumulation (Suppl. Fig. S6E-H) and β-arrestin2 recruitment to the receptor (Suppl. Fig. S6I-L). In general, full and strong partial agonists show greater affinity (EC50 value) shifts by Cmpd-6 compared to that observed with the weak partial agonist CLEN. However, CLEN displayed a substantially greater Cmpd-6-mediated increase in maximal response than did the full agonists. Interestingly, no direct relationship between the extent of the EC50 shift by Cmpd-6 and the efficacy of ISO, EPI and FEN was seen. In functional assays, Cmpd-6 induced a noticeably greater shift with EPI (Suppl. Fig. S6F, J) than with ISO (Suppl. Fig. S6E, I) and FEN (Suppl. Fig. S6G, K) while the fold-increases by Cmpd-6 in the maximal response induced by these

agonists were comparable. Thus we did not observe any unique probe dependence of Cmpd-6 with this small panel of agonists.

Structure-activity relationships of Cmpd-6 analogs. To determine structure-activityrelationships (SAR) around Cmpd-6, a rational design approach and synthesis of a series of Cmpd-6 analogs (Table 1) was carried out (Fig. 1B). We evaluated the allosteric effect of these derivatives on orthosteric agonist  ${}^{3}H$ -FEN binding to the  $\beta_{2}AR$  in the absence and presence of transducers, either trimeric Gs protein or β-arrestin1. We also tested them for their allosteric activity in ISO-stimulated β<sub>2</sub>AR downstream signaling, that is G protein-mediated cAMP production and β-arrestin2 recruitment to the activated receptor. For convenience of presenting the SAR analyses, Cmpd-6 and its analogs have been broken down into a common core scaffold, 5-hydrosulfonyl-2-mercaptobenzaldehyde (black) and three diverse substituents (R): Nmethylpropan-2-amine (R1, blue), 4-methoxy-benzene (R2, red), and (R)-3-amino-4-(4-(tertbutyl)phenyl) butanamide (R3, purple). The R1 region is common in this subset of analogs while varying in the initial analogs from the screening, as shown in as in Fig. 1B. The main focus of this initial analog series was to probe the importance of modifications at the R2 and R3 positions of Cmpd-6; these modifications are shown in Table 1. When the whole R3 portion of Cmpd-6 was replaced with a much smaller *piperidine* moiety as in analog A3, the PAM activity of Cmpd-**6** was abolished, indicating that the bulkiness imparted by the *tert*-butyl at this region of the molecule is critical for the PAM activity of the compound. Further exploration of the relationship between activity and structure at R3, achieved by replacing the 4-tert-butyl on the benzene ring with 4-OH, and the amide tail with carboxyl as in analog A6, as well as with 4-H as in analog A7, revealed the importance of the large lipophilic ring system for the activity of Cmpd-6. This was more evident with the highly polar analog A6 which was considerably less active than the

original compound, while the relatively small, but lipophilic, analog **A7** showed moderate activity. SAR around R2 also showed significant decreases in the PAM activity of Cmpd-**6**, when its electron donating group 4-OCH<sub>3</sub> was replaced with an electron-withdrawing 4-OCF<sub>3</sub> group at its *para* position to yield analog **A4**. Interestingly, when the *para*-OCH<sub>3</sub> group in Cmpd-**6** was replaced with a *meta*-OCH<sub>3</sub> substitution, as in **A5**, there was a moderate decrease in the PAM activity of Cmpd-**6**. The results from these two analogs suggests that there may be a polar interaction, like H-bonding type, located in the area surrounding this 4-position of R2, which interacts with the putative binding site on the β<sub>2</sub>AR.

## **Discussion**

In the present study, DEL screening with the agonist-occupied  $\beta_2AR$  in HDL particles has yielded the first small molecule PAMs for the  $\beta_2AR$ . We had isolated a small molecule  $\beta_2AR$ NAM, Cmpd-15, from a previous screening (Ahn et al., 2017), but until now no PAM small molecule for this receptor had been described. Among these isolated PAM molecules, the most efficacious one, Cmpd-6, was characterized in detail through multiple assays. Cmpd-6 has a low micro-molar binding affinity for the agonist-occupied  $\beta_2AR$  and displays potent PAM activity for this receptor. Cmpd-6 positively cooperates with β<sub>2</sub>AR agonists to enhance downstream signaling responses such as cAMP production and  $\beta$ -arrestin recruitment to the receptor. It not only potentiates the affinity (EC50 values) of agonists for these responses but also increases the agonist-induced maximal level of the responses. This is in agreement with pharmacological studies wherein Cmpd-6 shows positive cooperativity with transducers in mediating the agonistbound high-affinity state of the β<sub>2</sub>AR. Further, Cmpd-6 stabilizes the agonist-induced active conformation of the  $\beta_2AR$ , leading to potentiation of the agonist binding affinity for the receptor, which is a hallmark of PAMs (Langmead, 2011; Wootten et al., 2013; Christopoulos, 2014). While Cmpd-6 does not show unique probe-dependence or obvious biased activity toward either G protein or  $\beta$ -arrestin signaling, it clearly displays a ceiling effect for its activity, another pharmacological characteristic of PAMs (Wootten et al., 2013; Christopoulos, 2014). As expected for a PAM, Cmpd-6 also shows strong specificity for the  $\beta_2$ AR relative to the  $\beta_1$ AR and other receptors tested in this study. It only minimally potentiates the binding affinity of agonists to the  $\beta_1AR$ , as well as  $\beta$  agonist-induced downstream functional activity.

Through a set of Cmpd-6 derivatives, we were able to discern the SAR patterns of the positive allosteric modulation of  $\beta_2$ AR agonist activities and where the potential pharmacophore

regions of the compound might be. As is apparent from our SAR studies, the N-isopropyl-N-methyl group is the preferred substituent at the R1-position attached to the common core chemical scaffold, 5-hydrosulfonyl-2-mercaptobenzaldehyde. At this region, bulkier groups such as N-cyclopentyl and N-phenyl result in increasingly poor PAM activity. At the R2-position, an electron-donating methoxy group, in the para position on the phenyl ring is favored. This suggests that there may be a polar interaction involving the methoxy functional group at the R2-position that interacts with the amino acid residues of the  $\beta_2$ AR site. In the case of the R3-position, our analysis indicates that bulky and hydrophobic groups, such as tert-butyl benzene chemical scaffolds, are favored. This finding therefore suggests that this region of the molecule may occupy a hydrophobic pocket, deep within a putative  $\beta_2$ AR allosteric binding site to establish contacts with core hydrophobic residues. Solution of an X-ray crystallographic structure of the  $\beta_2$ AR in complex with Cmpd- $\mathbf{6}$  will provide further insights into the binding modes of the compound.

Since allosteric ligands are able to freeze or lock receptors into specific conformations by virtue of their cooperative interactions with orthosteric ligands, they can facilitate the study of receptors by biophysical techniques. Recently, atomic-level structural features of several GPCRs occupied by their allosteric ligands have been elucidated through X-ray crystallographic analyses (Kruse et al., 2013; Zhang et al., 2015; Jazayeri et al., 2016; Oswald et al., 2016; Zheng et al., 2016; Liu et al., 2017; Wacker et al., 2017). Such biophysical studies have revealed mechanisms by which allosteric ligands modulate the binding and action of orthosteric ligands. To date, most of the solved GPCR crystal structures together with allosteric ligands have been achieved with allosteric antagonists (or NAMs). An X-ray crystallographic study of the M2 muscarinic acetylcholine receptor (mAChR) occupied by its high affinity orthosteric agonist and PAM, in a

complex together with a transducer-mimic nanobody, is the only case previously reported with a PAM (Kruse et al., 2013). Therefore, it will be of a great interest to obtain atomic-level information with the Cmpd-6 occupied  $\beta_2AR$  to determine how the compound positively cooperates with orthosteric agonists. Such studies will expand our understanding on the mechanistic details, by which PAMs exert their effects on GPCRs.

Cmpd-6 and its analogs are the first small molecule PAMs for the  $\beta_2$ AR. To date, several PAM molecules have been isolated for some other GPCRs (Christopoulos, 2014; Gentry et al., 2015). These include, for example, small molecules for different subtypes of mAChRs, namely benzyl quinolone carboxylic acid (BQCA) for the M1 mAChR (Canals et al., 2012) and LY2033298 for the M2 and M4 mAChRs (Chan et al., 2008; Kruse et al., 2013); BETP [4-(3benzyloxyphenyl)-2-ethylsulfinyl-6-(trifluoromethyl)pyrimidine] for the glucagon-like peptide-1 (GLP1) receptor (Wootten et al., 2012); and VCP171 [2-amino-4-(3-(trifluoromethyl)phenyl)thiophen-3-yl)(phenyl)methanone] for the Adenosine A1 receptor (Aurelio et al., 2009). Amongst others, cinacalcet, which is a PAM for the calcium-sensing receptor, is currently used as a therapeutic drug for hyperparathyroidism (Lindberg et al., 2005). Likewise, Cmpd-6 or its analogs may have potential to serve as lead molecules for the development of new therapeutic drugs for  $\beta_2$ AR-related diseases. Cmpd-6 has strong specificity for the β<sub>2</sub>AR (found predominantly in smooth muscle) over the most closely related, cardiacspecific subtype  $\beta_1AR$ . Its activity also has a clear ceiling level, which can reduce risks from target-based overdoses. As an allosteric modulator, when used in a therapeutic context, Cmpd-6 will only exert its modulating activity when an endogenous agonist of the  $\beta_2AR$ , e.g. epinephrine, is available. Altogether, PAMs such as Cmpd-6, which can fine-tune the activity of the  $\beta_2AR$ , hold great potential for the development of better therapeutic treatments for diseases like asthma,

for which the clinical use of current  $\beta$ AR agonists are limited by adverse side effects (National Asthma and Prevention, 2007).

The present study yielding PAMs, together with our previous work isolating a NAM (Ahn et al., 2017), strongly demonstrates that our current DEL screening approach with purified GPCRs can be utilized to accomplish *target conformation-specific selection* through *in vitro* manipulation of the receptors. Accordingly, we successfully isolated a NAM using the unoccupied  $\beta_2$ AR in an inactive conformation, but obtained PAMs using the high affinity agonist-occupied receptor in active conformations. In the future, complexes of the receptors with transducers G protein and  $\beta$ -arrestin, which are also allosteric molecules, could be utilized to isolate allosteric molecules that might have even more unique "biased" functional profiles.

In conclusion, here we introduce the discovery of the first small molecule PAMs for the  $\beta_2AR$  through an *in vitro* affinity-based iterative selection of highly diverse DELs against the agonist-occupied receptor in HDL particles. Characterization of the strongest PAM among these molecules reveals its positive cooperativity with orthosteric agonists in a wide range of receptor functions, and its high selectivity for the  $\beta_2AR$ . A number of pharmacological features of this compound suggest potential advantages of such a PAM over orthosteric agonists as a therapeutic drug. Finally, our current findings, together with our previous isolation of the first  $\beta_2AR$  NAM (Ahn et al., 2017), establish a proof-of-concept strategy to isolate allosteric molecules with tailored functional profiles.

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#### **Authorship Contributions**

Participated in research design: Lefkowitz, Ahn, Pani, Kahsai, Wingler, Franch, Olsen, and Chen.

Conducted experiments: Ahn, Pani, Kahsai, Wingler, Rambarat, Simhal, Xu, Sun, and Shim.

Contributed new reagents or analytic tools: Pani, Kahsai, Olsen, Husemoen, Vestergaard, Jin, Zhao, Staus, Huang, Chen, and Franch

Performed data analysis: Lefkowitz, Ahn, Pani, Kahsai, Wingler, Rambarat, Simhal, Xu, Sun, Shim, Franch, Olsen, and Husemoen.

Wrote or contributed to the writing of the manuscript: Lefkowitz, Ahn, Pani, Kahsai, Rambarat, Simhal, Franch, and Chen.

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**Footnotes** 

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#### **Figure Legends**

Fig.1. Hit compounds from DNA-encoded small molecule library screening with the agonist-occupied  $β_2AR$  in HDL particles. (A) Cartoon for DNA-encoded small molecule library screening. Purified human  $β_2ARs$  were reconstituted in HDL particles ( $β_2AR$  Nanodiscs) and then occupied by BI-167107 (BI). DNA-encoded library molecules were mixed with the BI-occupied  $β_2AR$  Nanodiscs immobilized on NeutrAvidin beads through biotin-avidin interaction of biotinylated membrane scaffolding protein ApoA1. Three rounds of iterative selection were performed with each library. (B) Structures of the Cmpd-6 and 6 other primary hits. These compounds have varied chemical scaffolds in a common region, designated as R1. The different chemical structures in the R1 region of each analog are illustrated. (C) Analysis of Cmpd-6 for its physical interaction with the agonist-bound, active  $β_2AR$  by ITC. The thermogram (insert) and binding isotherm with the best titration curve fit are shown. One site model was used to fit the data. Data is representative of three independent experiments. The values summarizing binding affinity ( $K_D$ ), stoichiometry (N), enthalpy (ΔH), and entropy (ΔS) are shown in box below the graph.

Fig. 2. Activity assays for G protein activation and β-arrestin2 recruitment in the presence of Cmpd-6 and -43. Either Cmpd-6 (A, C) or -43 (B, D) was pretreated in assay cells for 15-20 min at various concentrations as indicated, then cells were stimulated with isoproterenol (ISO) in a dose-dependent manner. (A, B) The amount of cAMP production by the endogenously expressed  $β_2AR$  was measured at 15-20 min after stimulation with ISO. (C. D) The level of β-arrestin2 recruitment to the stably overexpressed  $β_2V_2R$  was measured at 6 h after stimulation with ISO. Curve fits were generated using the software GraphPad Prism with data points

obtained from four (B, C, D) or five (A) independent experiments done in duplicate. Each data point was normalized to the maximal level of the ISO-induced activity in the vehicle (0.32% dimethylsulfoxide; DMSO) control, expressed as a percentage, and represents mean  $\pm$  S.D. The shift of curves was expressed as fold changes in EC50 and Bmax values. Statistical analyses for these shifts in each of the directions were performed using one-way ANOVA, repeated (related) measures with Tukey's multiple comparisons post-tests. *P* values shown on each graph were for the curve obtained when compound was pretreated at the highest concentration, compared to the control DMSO curve. Adjusted \*\* P<0.01, \*\*\*\* P<0.001, \*\*\*\* P<0.0001.

Fig. 3. Positive allosteric activity of Cmpd-6 and -43 for orthosteric ligand binding to the  $β_2AR$ . (A, B) Cmpd-6 and -43-mediated dose-dependent left-shifts of the ISO competition curve against  $^{125}$ I-CYP binding to the  $β_2AR$ . Binding of  $^{125}$ I-CYP against ISO in a dose-dependent manner was measured in the absence (DMSO) or the presence of various concentrations of Cmpd-6 (A) or -43 (B) as indicated. Curve fits were plotted by a one-site competition bindinglog IC50 curve fit (GraphPad Prism) with data sets obtained from four independent experiments done in duplicate. Each data point was normalized to the percentage of the maximal  $^{125}$ I-CYP binding level obtained from the control (0.64 % DMSO-treated) curve and represents mean ± S.D. Statistical analyses for the shift of IC50 values were performed using one-way ANOVA, repeated (related) measures with Tukey's multiple comparisons post-tests. P values were for the curve obtained when compound was pretreated at the highest concentration, compared to the control DMSO curve. Adjusted \*\*\*\* P<0.0001. (C) Cmpd-6 and -43 dose-dependent increases in  $^3$ H-methoxyfenoterol (FEN) binding to the  $β_2$ AR. Curve fits were generated using the software GraphPad Prism with data points obtained from six independent experiments. Each data point

was normalized to the maximal level obtained in the presence of Cmpd- $\bf 6$  and represents mean  $\pm$  S.D.

Fig. 4. Positive allosteric activity of Cmpd-6 in agonist-induced  $\beta_2AR$  Bimane signals. (A) The fluorescence emission spectrum of monobromobimane-labeled  $\beta_2AR$  in HDL particles. Data shown are representative of three independent experiments. (B) Bar graph summarizes the analyses, in which normalized peak fluorescence values are expressed relative to DMSO control (0.2 %). Values indicate mean  $\pm$  S.D. Statistical analysis for the results depicted as the bar graph was performed using one-way ANOVA, repeated (related) measures with Tukey's multiple comparisons post-tests. Adjusted \*\* P<0.01, \*\*\* P<0.001.

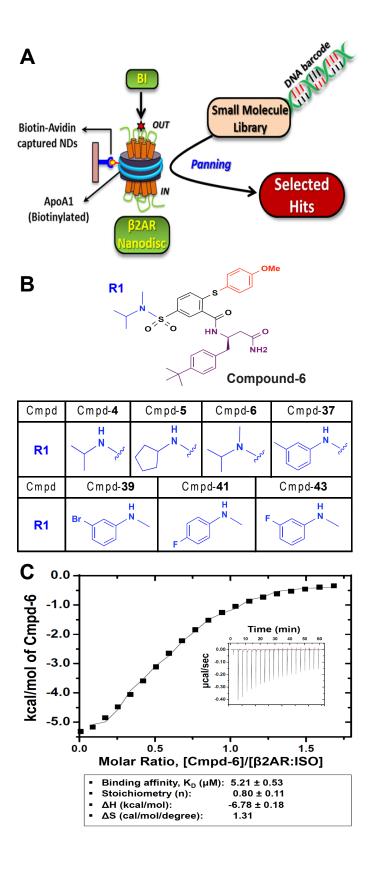
Fig. 5. Positive allosteric cooperativity of Cmpd-6 for transducer-induced activities at the  $β_2AR$ . (A-D) Data showing positive cooperativity of Cmpd-6 (20 μM) assessed by  $^{125}$ I-CYP vs. [ISO] competition binding at membrane preparations from HEK cells overexpressing  $β_2AR$  or the transducer fusions-  $β_2AR$ -Gsα (A),  $β_2V_2R$ -βarr1 (B). Points on the curves represent normalized cpm (counts per minute) values from three independent experiments, expressed as two-site curve fit with shared IC50<sub>Low</sub> (GraphPad Prism). Associated bar graphs show Cmpd-6-mediated fold changes in ISO affinity at  $β_2AR$ -Gsα (B), and  $β_2V_2R$ -βarr1 (D) fusions, respectively expressed as a ratio of IC50<sub>Low</sub> / IC50<sub>High</sub>. (E-F)  $^3$ H-methoxyfenoterol ( $^3$ H-FEN) saturation binding curves showing Cmpd-6-mediated potentiation  $^3$ H-FEN binding at sf9 cell membranes expressing the  $β_2AR$  (E) and in cells expressing the phosphorylated  $β_2V_2R$  (F). Points on the curves represent cpm values normalized to the maximal level mediated by Gs- (E) or βarr1 (F), respectively. DMSO (0.2%) was included as vehicle control in respective

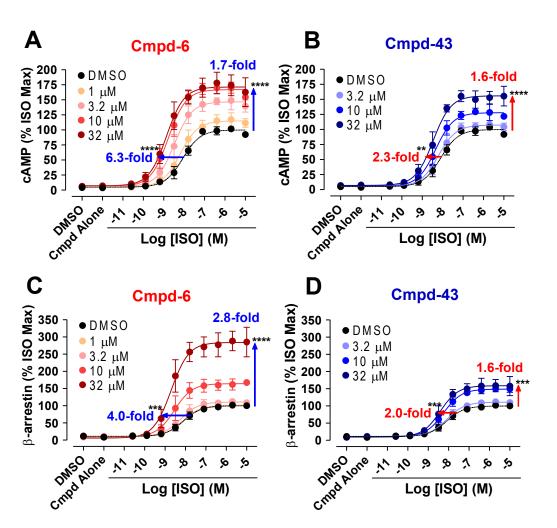
experiments for conditions without Cmpd-6. Values indicate mean  $\pm$  S.D. from at least three independent experiments. Statistical analyses for the results depicted as the bar graphs (B, D) as well as Bmax changes in 'E' and 'F' were performed using one-way ANOVA, repeated (related) measures with Tukey's multiple comparisons post-tests. Adjusted \* P<0.05, \*\* P<0.01.

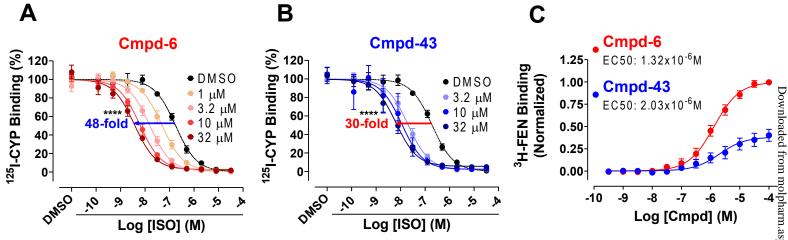
Table 1. Structure-activity relationships of Cmpd-6 analogs.

| Cmpds  | R1 N O R3        |  | <sup>3</sup> H-Fenoterol High Affinity Binding |                    |   |                    | Cell-Based Assays              |                         |                           |                         |
|--------|------------------|--|--|--------------------|---|--------------------|--------------------------------|-------------------------|---------------------------|-------------------------|
|        |                  |  | β₂AR membrane                                  |                    | Phosphorylated-<br>β <sub>2</sub> V <sub>2</sub> R membrane |                    | G Protein cAMP<br>Accumulation |                         | β-arrestin<br>Recruitment |                         |
|        | R2               | R3                                     | Rc<br>alone<br>(%)                             | + Gs<br>(%)        | Rc<br>alone<br>(%)  | + βarr-1<br>(%)    | E-Max<br>(%)                   | EC50<br>Shift<br>(Fold) | E-Max<br>(%)              | EC50<br>Shift<br>(Fold) |
| DMSO   |                  |  | 100  | 100                | 100   | 100                | 100                            | 1.0                     | 100.0                     | 1.0                     |
| Cmpd-6 | OMe              | HN O NH2                               | 845.9<br>± 129.0                               | 159.3<br>± 29.7    | 960.6<br>± 145.5  | 284.9<br>± 42.5    | 136.7<br>± 18.1                | 5.2<br>± 0.89***        | 168.7<br>± 10.7***        | 5.1<br>± 0.76***        |
| А3     | OMe              | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | 163.5<br>± 52.6***                             | 93.9<br>± 13.2***  | 111.6<br>± 19.9***  | 100.4<br>± 12.5*** | 79.0<br>± 25.7***              | 0.9<br>± 0.34***        | 58.6<br>± 2.9***          | 0.9<br>± 0.22***        |
| A4     | OCF <sub>3</sub> | HN O NH2                               | 207.7<br>± 63.0***                             | 81.6<br>± 16.2***  | 194.9<br>± 42.7***  | 138.5<br>± 32.0*** | 115.5<br>± 5.7*                | 1.2<br>± 0.32***        | 91.0<br>± 6.9***          | 1.1<br>± 0.16***        |
| A5     | OMe              | HN O NH2                               | 370.0<br>± 106.5***                            | 102.8<br>± 7.0***  | 242.9<br>± 49.7***  | 153.8<br>± 22.2*** | 102.4<br>± 16.4***             | 1.9<br>± 0.55***        | 238.3<br>± 8.2***         | 3.2<br>± 0.64***        |
| A6     | OMe              | HN OH                                  | 144.8<br>± 20.3***                             | 82.5<br>± 9.2***   | 123.1<br>± 23.5***  | 104.2<br>± 22.3*** | 108.7<br>± 2.2**               | 1.0<br>± 0.34***        | 103.7<br>± 8.8***         | 0.8<br>± 0.39***        |
| А7     | OMe              | NH <sub>2</sub>                        | 249.3<br>± 85.4***                             | 103.8<br>± 25.1*** | 207.0<br>± 38.5***  | 129.7<br>± 20.8*** | 76.6<br>± 8.1***               | 1.8<br>± 0.64***        | 207.4<br>± 7.6***         | 2.7<br>± 0.47***        |

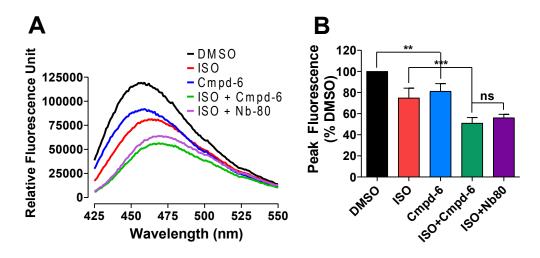
Different chemical scaffolds in the R1 and R2 regions between Cmpd-6 and its analogs are illustrated. Changes in the Vmax value by Cmpd-6 or each analog at 32  $\mu$ M are expressed as percentages of the maximal level of the ISO-induced activity in the vehicle (DMSO) control in each assay. Changes in the EC50 value are expressed as fold-shifts compared to the control value obtained the vehicle (DMSO)-treated curve in each assay. Every value represents mean  $\pm$  S.D. obtained from four independent experiments done in duplicate. Statistical analyses were performed using one-way ANOVA with Dunnett's multiple comparisons post-tests compared to the control (Cmpd-6-treated) value in each assay. Adjusted \* P<0.05, \*\* P<0.01, \*\*\* P<0.001. Rc, receptor.

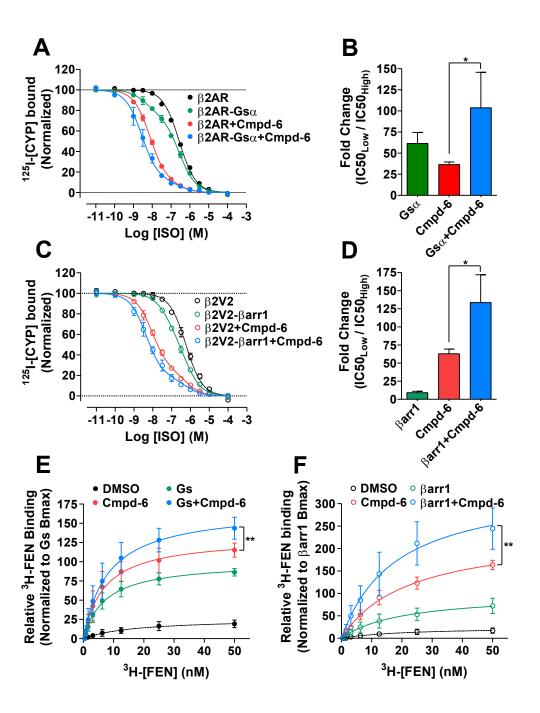






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### Molecular Pharmacology

### **Supplemental Information**

Small Molecule Positive Allosteric Modulators of the  $\beta_2$ -Adrenoceptor Isolated from DNA Encoded Libraries

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#### Synthesis and characterization of compound-6 and its derivatives

**Supplemental Table 1:** DNA-encoded libraries used in screening

**Supplemental Figure S1:** Preparation of the agonist-occupied  $\beta_2AR$  in HDL particles and analysis of primary 50 candidates

**Supplemental Figure S2:** Cmpd-6-mediated enhancement of cAMP production in the  $\beta_2$ AR overexpressed system

**Supplemental Figure S3:** Additional data showing positive allosteric activity of Cmpd-6 and -43 for othosteric ligand binding to the  $\beta_2AR$ 

**Supplemental Figure S4:** Cmpd-6 binding to the  $\beta_2AR$  does not block Nb80 binding to the intracellular pocket of the receptor.

**Supplemental Figure S5:** Specificity of Cmpd-6 for the  $\beta_2AR$ 

**Supplemental Figure S6:** Cmpd-6-mediated increases in  $\beta_2AR$  activation by stimulation with a range of other agonists

#### Synthesis and characterization of compound-6 and its derivatives

**Scheme 1. Synthesis of compound-6 (Cmpd-6).** Reagents and conditions: (a) NHS (X = activating moiety), EDC, DMF, r.t., 12 h (b) NH3, MeCN, r.t, 6 h, 82% (c) Piperidine, DMF, r.t., 3 h, 99%. (d) K<sub>2</sub>CO<sub>3</sub>, DMF, reflux, 42 h, 63%. (e) HOAt, EDC, DCM/DMF, r.t., 24 h, 68%.

**General chemistry:** All chemicals and solvents, unless otherwise stated, were purchased from standard suppliers (Sigma-Aldrich; St. Louis, MO, Thermo Fisher Scientific; Waltham, MA,

Enamine; Monmouth Jct., NJ, Chem-Impex; Wood Dale, IL, Combi-Blocks; San Diego, CA, Santa Cruz Biotechnology; Dallas, TX, Toronto Research Chemicals; Toronto, Canada, and TCI America; Portland, OR) and were used without further purification. Silica gel coated with F254 fluorescent indicator on aluminum plates were used for analytical thin layer chromatography (TLC). Course of reactions were followed by visualization under UV (254 nm or 366 nm) and/or using standard staining procedures such as ninhydrine and KMnO<sub>4</sub> and flash column chromatography (FCC) was performed on using silica gel 60 (SiO<sub>2</sub>; 230-400 mesh, Merck; Kenilworth, NJ). Structural characterization of compounds was performed by nuclear magnetic resonance (NMR) spectroscopy (H and C) and mass spectrometry (MS). H NMR and C NMR spectra were recorded on a FT-NMR Bruker Avance Ultra Shield Spectrometer at 400.13 (or 300) and 100.62 (or 75) MHz, respectively. Deuterated solvents (DMSO- $d_6$  and CDCl $_3$ ) were purchased from Cambridge Isotope Laboratories (Tewksbury, MA). Chemicals shifts ( $\delta$ ) are reported in parts per million (ppm) downfield from tetramethylsilane (TMS). Coupling constants (J) values are in Hz, and the splitting patterns are described as follows: singlet (s); doublet (d); triplet (t); quartet (q); multiplet (m). High-resolution time-of-flight mass spectra (HRMS ESI-TOF) were obtained on a Waters LCT Premier XE (TOF) using electrospray ionization.

Synthesis of (9H-Fluoren-9-yl)methyl(R)-(4-amino-1-(4-(tert-butyl)phenyl)-4-oxobutan-2-yl)-carbamate (2). To an ice-cold stirred solution of Fmoc-(R)-3-amino-4-(4-tert-butylphenyl)butyric acid (250 mg, 0.55 mmol) and N-hydroxysuccinimide (82 mg, 0.71 mmol) in dry DMF (10 mL) was added EDC·HCl (137 mg, 0.71 mmol) under nitrogen atmosphere. The mixture was allowed to reach room temperature and stirred overnight. The reaction mixture was then concentrated under reduced pressure, and then the residue was diluted with EtOAc (150 mL) and washed with water (3 × 50 mL). The organic phase was dried and concentrated. The crude product 1a was used for the next step without further purification. Aqueous ammonia solution at 28% (0.77 mL, 11 mmol) was added to a solution of 1a obtained above (305 mg, ~0.55 mmol) in MeCN (7 mL) at room temperature. After stirring at room temperature for 2 h, the solvent and volatiles were removed *in vacuo*, and the solid residue was suspended in H<sub>2</sub>O (80 mL). The resulting mixture was extracted with DCM (3×100 mL), and the combined organic layers were washed with brine (200 mL), dried over Na<sub>2</sub>SO<sub>4</sub> and concentrated *in vacuo*. The crude product was purified by flash chromatography (EtOAc/petroleum ether: 1:1) to give 2 (195 mg, 82%

yield over two steps) as a white solid.  $^{1}$ H NMR (CD<sub>3</sub>OD, 300 MHz):  $\delta$  1.17 (s, 9H), 2.41 (t, J = 6.5 Hz, 2H), 2.72 (dd, J = 13.5, 8.5 Hz, 1H), 2.85 (dd, J = 13.5, 5.6 Hz, 1H), 4.00-4.12 (m, 2H), 4.14-4.23 (m, 1H), 4.28-4.35 (m, 1H), 7.13 (d, J = 8.2 Hz, 2H), 7.22 (dd, J = 6.5, 1.8 Hz, 2H), 7.31 (q, 2H), 7.35-7.41 (m, 2H), 7.58(d, J = 7.4 Hz, 2H), 7.78 (d, J = 7.3 Hz, 2H);  $^{13}$ C NMR (CDCl<sub>3</sub>, 75 MHz):  $\delta$  173.2, 115.9, 149.5, 143.9, 141.3, 134.5, 129.0, 127.7, 125.5, 125.1, 120.0, 66.5, 49.9, 47.2, 39.7, 38.4, 34.4, 31.3; HRMS (ESI, positive) for  $C_{29}H_{33}N_2O_3^+$  [M+H]  $^+$  calcd 457.2486, found 457.2487.

*Synthesis of (R)-3-amino-4-(4-(tert-butyl)phenyl)butanamide (3).* To a solution of **2** (167 mg, 0.38 mmol) in DMF (4 mL) was added piperidine (0.8 mL) at room temperature. After being stirred at room temperature for 6 h, the mixture was concentrated *in vacuo*. The crude product was purified by flash chromatograph (eluting with 10:1 CH<sub>2</sub>Cl<sub>2</sub>/MeOH and 10:1:0.1 CH<sub>2</sub>Cl<sub>2</sub>/MeOH/Et<sub>3</sub>N) to afford **3** (89 mg, 99% yield) as white solid. <sup>1</sup>H NMR (CD<sub>3</sub>OD, 300 MHz): δ 1.30 (s, 9H), 2.23 (dd, J = 15.2, 8.5 Hz, 1H), 2.39 (dd, J = 15.2, 4.6 Hz, 1H), 2.65 (dd, J = 13.4, 7.5 Hz, 1H), 2.75 (dd, J = 13.4, 6.4 Hz, 1H), 3.38-3.51 (m, 1H), 7.16 (d, J = 8.3 Hz 1H), 7.36 (d, J = 8.3 Hz 1H); <sup>13</sup>C NMR (CD<sub>3</sub>OD, 75 MHz): δ 176.6, 150.7, 136.1, 130.1, 126.6, 51.2, 42.8, 41.3, 35.3, 31.8; HRMS (ESI, positive) for C<sub>14</sub>H<sub>23</sub>N<sub>2</sub>O<sup>+</sup> [M+H] <sup>+</sup> calcd 235.1805, found 235.1806.

Synthesis of 5-(N-Isopropyl-N-methylsulfamoyl)-2-((4-methoxyphenyl)thio)benzoic acid (5). To a solution of 2-fluoro-5-[[methyl(1-methylethyl)amino]sulfonyl]-benzoic acid (550 mg, 2 mmol) in DMF (20 mL) was added  $K_2CO_3$  (662 mg, 4.8 mmol), and followed by 4-methoxybenzenethiol (0.25 mL, 2 mmol), and then the mixture was heated at reflux for 42 h. After the reaction was complete, the solvents were removed *in vacuo*. The crude product was poured into  $H_2O$  (200 mL), and acidified with aqueous 2 M HCl to adjust pH to 3-4. The resulting mixture was extracted with DCM (3×150 mL), and the combined organic layers were washed with brine (2×100 mL), dried over  $Na_2SO_4$ , and concentrated *in vacuo*. The crude product was purified by flash chromatograph (CH<sub>2</sub>Cl<sub>2</sub>/MeOH: 10:1) to afford 5 (500 mg, 63% yield) as a white solid.  $^1H$  NMR (CDCl<sub>3</sub>, 300 MHz):  $\delta$  0.96 (d, J = 6.7 Hz, 6H), 2.66 (s, 3H), 3.85 (s, 3H), 4.09-4.24 (m, 1H), 6.74 (d, J = 8.5 Hz, 1H), 6.93 (d, J = 8.3 Hz, 1 H), 7.33 (d, J = 7.5 Hz, 2H), 7.54 (d, J = 8.4 Hz, 1H), 8.48 (s, 1H);  $^{13}C$  NMR (CDCl<sub>3</sub>, 75 MHz):  $\delta$  170.4, 160.9,

151.4, 137.6, 135.3, 130.5, 129.9, 126.6, 121.1, 115.6, 55.4, 48.7, 27.2, 19.7; HRMS (ESI, negative) for  $C_{18}H_{20}NO_5S_2^{-1}[M-H]^+$  calcd 394.0788, found 394.0787.

Synthesis of (R)-N-(4-Amino-1-(4-(tert-butyl)phenyl)-4-oxobutan-2-yl)-5-(N-isopropyl-N-methylsulfamoyl)-2-((4-methoxyphenyl)thio)benzamide (Compound-6). To a stirred mixture of 3 (77 mg, 0.33 mmol) and 5 (130 mg, 0.33 mmol) in DCM/DMF (10:1 v/v, 10 mL) was added EDC·HCl (62 mg, 0.33 mmol) and HOAt (44 mg, 0.33 mmol), and the mixture was stirred at room temperature for 24 h. After the solvents were removed *in vacuo*, the crude product was purified by flash chromatograph (EtOAc/petroleum ether, 1:1) to afford **6** (136 mg, 68% yield) as white solid.  $^1$ H NMR (CDCl<sub>3</sub>, 300 MHz):  $\delta$  0.98 (d, J = 6.7 Hz, 6H), 1.30 (s, 9H), 2.49-2.64 (m, 2H), 2.67 (s, 3H), 2.95 (dd, J = 13.7, 8.5 Hz, 1H), 3.17 (dd, J = 13.7, 6.3 Hz, 1H), 3.85 (s, 3H), 4.09-4.23 (m, 1H), 4.58-4.66 (m, 1H), 5.87 (d, J = 34.0 Hz, 2H), 6.83 (d, J = 8.5 Hz, 1H), 6.97 (d, J = 8.9 Hz, 2H), 7.21-7.27 (m, 2H), 7.34(d, J = 8.3 Hz, 2H), 7.44-7.52 (m, 4H), 7.82 (d, J = 2.0 Hz, 1H);  $^{13}$ C NMR (CDCl<sub>3</sub>, 75 MHz):  $\delta$  173.7, 166.5, 160.9, 149.5, 146.4, 137.3, 135.8, 134.6, 133.0, 129.0, 128.3, 127.1, 126.0, 125.5, 121.0, 115.6, 55.4, 49.0, 48.7, 39.3, 37.7, 34.4, 31.3, 27.2, 19.7; HRMS (ESI, positive) for  $C_{32}H_{41}N_3NaO_5S_2^+$  [M+Na]  $^+$  calcd 634.2380, found 634.2381.

Synthesis of N-isopropyl-4-((4-methoxyphenyl)thio)-N-methyl-3-(piperidine-1 carbonyl)benzenesulfonamide (Compound-6-A3). The title compound, lacking the 4-(4-(tert-butyl)phenyl)butanamide group at R3, was prepared in a manner analogous to compound-6 up to step 5. Except in step 5 in scheme 1, the secondary amine-piperidine (65 mg, 0.6 mmol) with 5 (200 mg, 0.5 mmol) was used instead of 3. The compound was purified as white solid (80% yield). ESI-MS (positive mode): m/z 463.1729 [M + H]  $^+$  and m/z 485.1544 [M + Na]  $^+$ .

Synthesis of (R)-N-(4-amino-1-(4-(tert-butyl)phenyl)-4-oxobutan-2-yl)-5-(N-isopropyl-N-methylsulfamoyl)-2-((4-(trifluoromethoxy)phenyl)thio)benzamide (Compound-6-A4). The title compound, bearing a 4-OCF<sub>3</sub> group instead of a 4-OCH<sub>3</sub> at the R2 portion of the compound-6, was prepared in a manner analogous to it, except in the fourth step in scheme 1, the intermediate 4-(trifluoromethoxy)benzenethiol (351 mg, 1.8 mmol) with 4 (500 mg, 1.8 mmol) was used instead of 4-methoxybenzenethiol. The compound was purified as white solid (70% yield). ESI-

MS (positive mode): m/z 666.2299 [M + H]  $^{+}$  and m/z 688.2115 [M + Na]  $^{+}$ .

Synthesis of (R)-N-(4-amino-1-(4-(tert-butyl)phenyl)-4-oxobutan-2-yl)-5-(N-isopropyl-N-methylsulfamoyl)-2-((3-methoxyphenyl)thio)benzamide (Compound-6-A5). The title compound, bearing a meta-OCH<sub>3</sub> instead of a para-OCH<sub>3</sub> at the R2 portion of the compound-6, was prepared in a manner analogous to it, except in the fourth step in scheme 1, the intermediate 3-methoxybenzenethiol (254 mg, 1.8 mmol) with 4 (500 mg, 1.8 mmol) was used instead of 4-methoxybenzenethiol. The compound was purified as white solid (75% yield). ESI-MS (positive mode): m/z 612.2562 [M + H]  $^+$  and m/z 634.2375 [M + Na]  $^+$ .

Synthesis of (5-(N-isopropyl-N-methylsulfamoyl)-2-((4-methoxyphenyl)thio)benzoyl)-D-tyrosine (Compound-6-A6). The title compound, bearing a 4-OH on the benzene ring of R3 instead of *tert*-butyl with a carboxyl group on the right end of the molecule was prepared in a manner analogous to Compound-6, except in step 5 of scheme 1, the intermediate D-Tyrosine *tert*-butyl ester (72mg, 0.3 mmol) with 5 (100 mg, 0.3 mmol) was used instead of 3. Following trifluoroacetic acid (TFA)-mediated removal of the *tert*-butyl group (DCM, 2 mL; TFA, 1 mL; 12 h; room temperature), the product was concentrated *in vacuo* and purified by flash chromatography using a gradient and mixture of solvents (EtOAc–DCM and DCM– MeOH), to afford the product as white solid (60% yield). ESI-MS (positive mode): *m/z* 559.1572 [M + H] and *m/z* 581.1375 [M + Na] .

Synthesis of (R)-N-(1-amino-1-oxo-3-phenylpropan-2-yl)-5-(N-isopropyl-N-methylsulfamoyl)-2-((4-methoxyphenyl)thio)benzamide (Compound-6-A7). The title compound, primarily lacking a *tert*-butyl group on the R3 portion of the compound-6, was prepared in a manner analogous to Compound-6, except in step 5 of scheme 1, the intermediate (R)-2-amino-3-phenylpropanamide (78 mg, 0.3 mmol) with 5 (100 mg, 0.3 mmol) was used instead of 3. The compound was purified as white solid (80 % yield). ESI-MS (positive mode): m/z 542.1774 [M + H]  $^+$  and m/z 564.1581 [M + Na]  $^+$ .

*Synthesis of (R)-N-(4-Amino-1-(4-(tert-butyl)phenyl)-4-oxobutan- 2-yl)-5-(N-(3-fluorophenyl)sulfamoyl)-2-((4-methoxyphenyl)thio)benzamide (Compound-43)*. The title compound, bearing the fluorobenzene moiety instead of isopropyl at the sulfonamide linkage of R1 portion of the compound-**6**, was prepared in a manner analogous to Compound-**6**, except step 5 of scheme 1, the intermediate 5-(*N*-(3-Fluorophenyl)sulfamoyl)-2-((4-methoxyphenyl) thio) benzoic acid (52 mg, 0.12 mmol) with **3** (28 mg, 0.12 mmol) was used instead of **5**. The compound was purified as white solid (44 mg, 56% yield).  $^{1}$ H NMR (CD<sub>3</sub>OD, 300 MHz): δ 1.25 (s, 9H), 2.54 (s, 1H), 2.56 (s, 1H), 2.87 (dd, J = 13.6, 8.4 Hz, 1H), 2.98 (dd, J = 13.7, 5.8 Hz, 1H), 3.83 (s, 3H), 4.57-4.66 (m, 1H), 6.73-6.79 (m, 2H), 6.84-6.91 (m, 1H), 6.97-7.00 (m, 1H), 7.01-7.04 (m, 1H), 7.16-7.24 (m, 3H), 7.33-7.42 (m, 4H), 7.51 (dd, J = 8.5, 2.1 Hz, 1H), 7.68 (d, J = 2.0 Hz, 1H);  $^{13}$ C NMR (CDCl<sub>3</sub>/CD<sub>3</sub>OD, 75 MHz): δ 174.4, 173.8, 166.8, 163.6, 161.6, 160.7, 149.1, 146.3, 138.7, 138.6, 136.9, 135.0, 134.1, 133.0, 130.0, 128.6, 127.9, 126.5, 125.6, 125.0, 120.4, 115.5, 115.2, 110.8, 110.6, 107.3, 107.1, 69.6, 63.9, 54.8, 39.0, 38.2, 33.8, 33.7, 30.7, 27.8, 25.0, 24.1; HRMS (ESI, negative) for  $C_{34}$ H<sub>37</sub>FN<sub>3</sub>O<sub>5</sub>S<sub>2</sub>+ [M-H]+ calcd 650.2153, found 650.2153.

Synthesis of other derivatives of (R)-N-(4-Amino-1-(4-(tert-butyl)phenyl)-4-oxobutan-2-yl)-5-(N-isopropyl-N-methylsulfamoyl)-2-((4-methoxyphenyl)thio)benzamide (Compound-6).

A total of 50 compounds identified from the DEL screening output were selected for off-DNA re-synthesis to validate activity of hit compounds. The compounds were synthesized by either i) solid support methods or ii) by solution phase reactions (Chemetics®; Nuevolution). All compounds were purified by standard Ultra Performance Liquid Chromatography (UPLC) methods with mass triggered fractionation. Compounds were isolated and analyzed by UPLC equipped with a MS-TOF and an Antek® CLND (nitrogen detection system) for quantifications of compound material. Isolated compounds were all solubilized as 1 -10 mM DMSO before evaluation in cellular-functional and radioligand binding assays. Final purity was higher than 90% for all compounds.

### Supplemental Table 1. DNA-encoded libraries used in screening

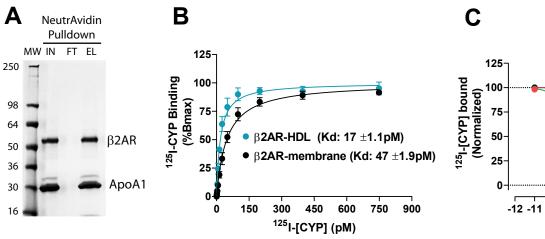
| Library ID* | Library structure** | Fragment combination*** | Library Size (Million) | Hits resynthesized |
|-------------|---------------------|-------------------------|------------------------|--------------------|
| 108         | 2-mer               | 11,279x13,440           | 151.6                  | 15                 |
| 122         | 3-mer               | 384x329x960             | 121.3                  | -                  |
| 123         | 2-mer               | 8,807x14,496            | 127.7                  | 5                  |
| 126         | 2-mer               | 5,814x18,513            | 107.6                  | 30                 |

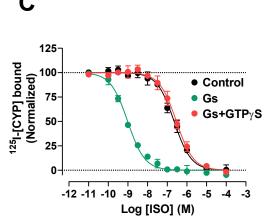
 $<sup>\</sup>ensuremath{^*}$  For more detail on the encoding libraries, see Kontijevskis, 2017

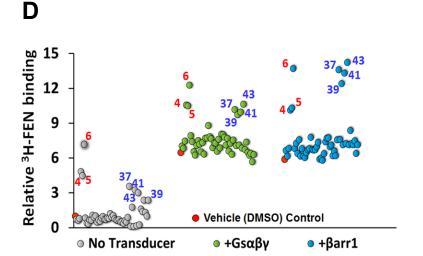
<sup>\*\*</sup> Number of encoding positions in DNA-encoded combinatorial library

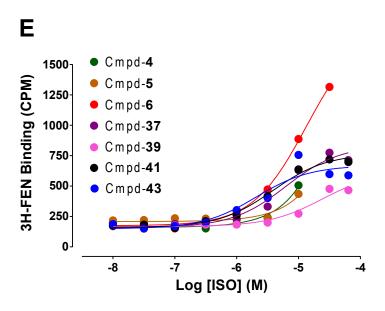
<sup>\*\*\*</sup> Number of fragments in each encoding position.

### **Supplemental Figure S1**

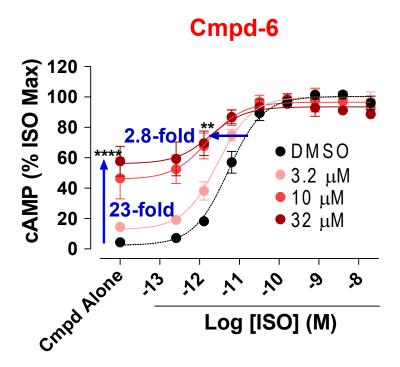




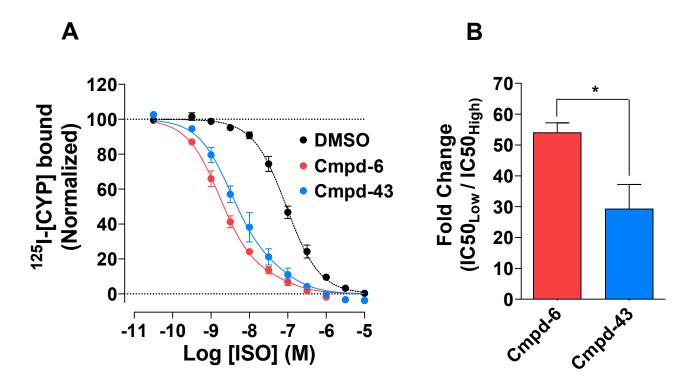




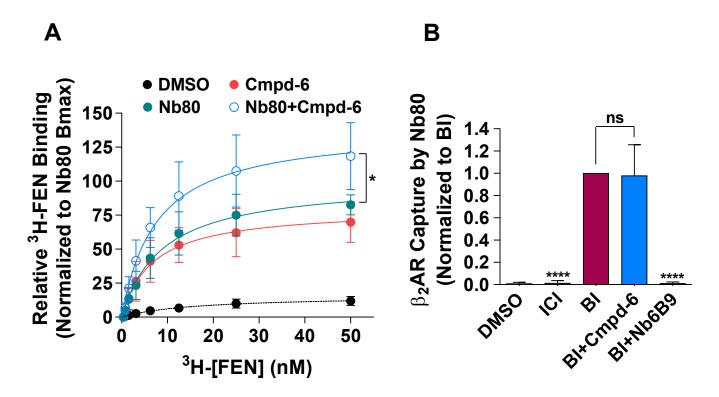
Suppl. Fig. S1. Preparation of the agonistoccupied β<sub>2</sub>AR in HDL particles and analysis of primary 50 candidates. (A) Coomassie stained gel showing NeutrAvidin pulldown of biotinylated-β<sub>2</sub>AR-HDL particles. Following pulldown, aliquots of input (IN), unbound flow through (FT), and eluate (EL) material were resolved by SDS-PAGE and stained with Coomassie-blue to visualize efficient capture of β<sub>2</sub>AR-HDL. (B) <sup>125</sup>I-CYP saturation binding comparing binding affinities of β<sub>2</sub>AR-HDL vs.  $\beta_2$ AR in membrane preparation. Binding curves represent specific 125I-CYP binding normalized to respective Bmax values compiled from three independent experiments. (C) <sup>125</sup>I-CYP vs [ISO] competition binding showing functional validation of β<sub>2</sub>AR-HDL. Compared to uncoupled β<sub>2</sub>AR (black curve), heterotrimeric Gs (100 nM) mediates high-affinity binding of ISO (green curve), and GTPyS leads to uncoupling of Gs-mediated high-affinity binding (red curve). (D) 50 primary candidate compounds were tested at either 10 or 50  $\mu M$ for their ability to enhance <sup>3</sup>H-FEN binding to the  $\beta_2$ AR in the absence or presence of either trimeric Gs protein (G $\alpha$ B $\gamma$ ) or  $\beta$ -arrestin1 (βarr1). The level of relative <sup>3</sup>H-FEN binding is expressed as fold-increases over the control value obtained in the vehicle (DMSO)-treated control in the absence of  $G\alpha\beta\gamma$  or  $\beta$ arr1. Numbers on the graph indicate selected seven structurally-related compounds. (E) Dosedependent increases in <sup>3</sup>H-FEN binding to the  $\beta_2AR$  alone by the seven hit compounds in the absence of Gs or βarr1. Points on curves represent specific <sup>3</sup>H-FEN binding expressed in CPM (counts per minute).



Suppl. Fig. S2. Cmpd-6-mediated enhancement of cAMP production in the  $\beta_2AR$  overexpressed system. The level of cAMP production by stably overexpressed  $\beta_2AR$  was monitored at 30 min after treatment of Cmpd-6 at various concentrations as indicated, prior to stimulation with ISO in a dose-dependent fashion. Curve fits were generated using the software GraphPad Prism with data sets obtained from four independent experiments done in duplicate. Each data point is expressed as the percentage of the maximal ISO-induced activity obtained in the vehicle (0.32% DMSO)-treated control and represents mean  $\pm$  S.D. The shift of curves was expressed as fold changes in EC50 and Cmpd-6 induced (Cmpd Alone) basal activity values. Statistical analyses for these shifts in each of the directions were performed using one-way ANOVA, repeated (related) measures with Tukey's multiple comparisons post-tests. *P* values shown were for the curve obtained when compound was pretreated at the highest concentration, compared to the control DMSO curve. Adjusted \*\* P<0.01, \*\*\*\* P<0.0001.

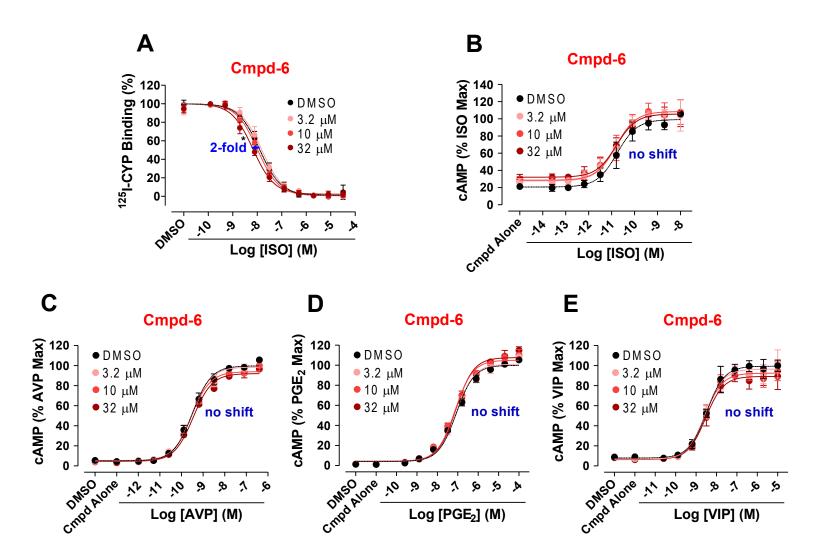


**Suppl. Fig. S3.** Additional data showing positive allosteric activity of Cmpd-6 and -43 for othosteric ligand binding to the  $β_2AR$ . (A) <sup>125</sup>I-CYP vs. [ISO] competition binding at membrane preparations from sf9 cells expressing  $β_2AR$  showing left-shifts in [ISO] curves with Cmpd-6 and -43 both used at 20 μM. Points on the curves represent normalized cpm values from three independent experiments, expressed as two-site curve fit with shared IC50<sub>Low</sub> (GraphPad Prism). (B) Associated bar graph shows Cmpd-6- and -43-mediated fold changes in ISO affinity at the  $β_2AR$ , expressed as a ratio of IC50<sub>Low</sub> / IC50<sub>High</sub>. DMSO (0.2%) was included as vehicle control in the competition binding. Values indicate mean ± S.D. compiled from three independent experiments. Statistical analysis for the results depicted as the bar graph (B) was performed using Paired *t*-test. Adjusted \* P<0.05.



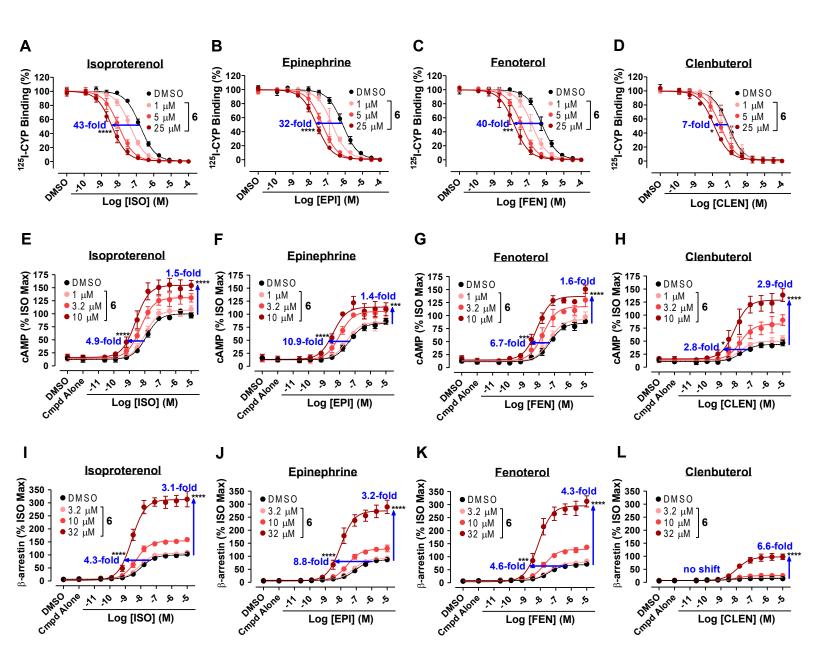
Suppl. Fig. S4. Cmpd-6 binding to the  $\beta_2AR$  does not block Nb80 binding to the intracellular pocket of the receptor. (A)  $^3$ H-methoxyfenoterol ( $^3$ H-FEN) saturation binding curves. Points on the curves represent cpm values normalized to Nb80 Bmax and represent mean  $\pm$  S.D. from four independent experiments. (B) ELISA showing the relative capture of the  $\beta_2AR$  by Nb80 in the absence (DMSO, 0.2%) or presence of ligands with Cmpd-6 or competing allosteric nanobody-6B9. Colorimetric values for receptor capture in different conditions are expressed relative to the agonist BI (BI-167107) and represent mean  $\pm$  S.D. from four independent experiments. Statistical analyses for Bmax changes in 'A' as well as the results depicted as the bar graphs (B) were performed using one-way ANOVA, repeated (related) measures with Tukey's multiple comparisons post-tests. Adjusted \* P<0.1 (A) and \*\*\*\* P<0.0001 compared to the BI-treated sample, and ns, not significant (B).

## **Supplemental Figure S5**



Suppl. Fig. S5. Specificity of Cmpd-6 for the  $\beta_2AR$ . Effects of Cmpd-6 on the activity mediated by other receptors, including the  $\beta_1AR$ , were monitored in the presence of Cmpd-6 at various concentrations as indicated. (A) ISO dose-dependent competition curves against <sup>125</sup>I-CYP binding to the β<sub>1</sub>AR. Values were expressed as percentages of the maximal <sup>125</sup>I-CYP binding level obtained from the control (0.64 % DMSO-treated) curve. (B-E) The level of cAMP production was monitored at 15-20 min after pretreatment of Cmpd-6, followed by stimulation of each of the indicated receptors with their agonists for 15 min in a dose-dependent fashion. (A) ISO- or (B) AVP (arginine vasopressin)-stimulated cAMP production in cells exogenously overexpressing the  $\beta_1AR$  or  $V_2R$ , respectively. Endogenously expressed (D) PGE<sub>2</sub> (prostaglandin E<sub>2</sub>) or (E) VIP (vasoactive intestinal peptide) receptor-mediated cAMP production. Values were expressed as percentages of the maximal level of the activity induced by each of the agonists in the vehicle (0.32 % DMSO)-treated control. Points on curves represent mean  $\pm$  S.D. obtained from four independent experiments done in duplicate. Statistical analyses for the shift of IC50 (A) and EC50 (B-E) values were performed using one-way ANOVA, repeated (related) measures with Tukey's multiple comparisons post-tests. P values were for the curve obtained when compound was pretreated at the highest concentration, compared to the control DMSO curve. Adjusted \* *P*<0.05.

## **Supplemental Figure S6**



**Suppl. Fig. S6.** Cmpd-6-mediated increases in  $β_2AR$  activation by stimulation with a range of other agonists. At various concentrations of Cmpd-6 as indicated, degrees of its PAM activity for  $β_2AR$ -mediated signals upon stimulation with four different agonists: ISO (A, E, I); EPI (B, F, J); FEN (C, G, K); and CLEN (D, H, L) in a dose-dependent manner were monitored. (A-D) ISO dose-dependent competition curves against <sup>125</sup>I-CYP binding to the  $β_2AR$  were obtained as essentially described for Fig. 3A-B. (E-H) The level of cAMP production by the endogenously expressed  $β_2AR$  was measured as described for Fig. 2A-B. (I-L) The extent of β-arrestin2 recruitment to the stably overexpressed  $β_2V_2R$  was monitored as described for Fig. 2C-D. Points on curves represent mean ± S.D. obtained from four independent experiments done in duplicate. The shift of curves was expressed as fold changes in EC50 and Bmax values. Statistical analyses for these shifts in each of the directions were performed using one-way ANOVA, repeated (related) measures with Tukey's multiple comparisons post-tests. P values shown were for the curve obtained when compound was pretreated at the highest concentration, compared to the control DMSO curve. Adjusted \* P<0.05, \*\*\*\* P<0.001, \*\*\*\*\* P<0.0001.